

Star Asia Investment Corporation (Securities CODE 3468) Star Asia Investment Management

スターアジア不動産投資法人(3468) スターアジア投資顧問株式会社

#### Contents



\*Unless otherwise stated within this document, references to all monetary amounts have been rounded down to the nearest monetary unit described, and ratios have been rounded to the decimal point described.

\* In this document, Star Asia Investment Corporation may be referred to as "SAR"

<sup>\* 1 &</sup>quot;Tokyo area": "Tokyo area" refers to Tokyo's 23 wards and the cities of Kawasaki and Yokohama for office properties and retail facilities, and Tokyo and the three prefectures of Kanagawa, Saitama and Chiba for residential properties, logistics facilities, hotels and student residences.

<sup>\* 2 &</sup>quot;Middle-size assets" are properties with acquisition prices of less than JPY10bn.



## 1. Executive Summary

## 1. Executive Summary



#### 11th Fiscal Period Results Summary

Distribution Per Unit

Forecast (Announced Mar. 2021) 1,455 yen (53 yen %)



Actual results 1,462 yen (25 yen \*)

(%) Utilization of Internal reserves

◆ NAV per unit

10FP (as of Jan 2021) 57,040 yen



11FP (as of July 2021) 57,994 yen

Summary of Operational results by Assets Type

Office	18 Properties (Total leased area:79,201.54 m²) Occupancy rate: 95.8% (10FP) ⇒ 93.1% (11FP) Cancellation:13 Tenants (5,545.93 m²) New contract:14 Tenants (3,424.21 m²)
Retail	3 Properties (Total leased area: 96,849.64m²) Requests received for reduction/ exemption of rents: 4 Tenants (312.92m²) / None accepted Cancellation: 2 Tenants (333.21m²)
Residence	15 Properties (Total leased area: 89,602.30 m) Occupancy rates at end of period of Total: 94.4 % Occupancy rates at end of period of Single Type: 79.8 % Occupancy rates at end of period of Family Type: 95.5 %
Logistics	9 Properties (Total leased area:143,264.72m²) 11FP/Renewal 1Tenant (Same terms and conditions) 12FP/Re-sign 1Tenant (Rent up), Renewal: 1 Tenant
Hotel	8 Properties (Total leased area: 23,819.44 m²) No accrued or unpaid rents.

#### Forecasts for 12th / 13th Fiscal Period

Forecasted Distributions Per Unit

Forecast for Fiscal Period ending January 31, 2022

JPY **1,455** /unit

Forecast for Fiscal Period ending July 31, 2022

JPY **1,476** /unit

◆ As long as the effects of COVID-19 persist, our policy remains to utilize negative goodwill to offset any operational weakness and maintain distribution level.

#### **ESG** Initiatives

- Participate in the FY2021 GRESB Real Estate Assessment
   Results will be announced in mid-October
- Disclosure of achievement status related to E (=environment) numerical targets
- Change of Asset Management Fee Structure

#### 4th Public Offering Summary

- ◆ 4th Public Offering Summary
  - Number of new investment units issued: 115,000 units (Total no. of investment units issued: 1,789,389 units)
  - Dilution ratio: 6.9 %
  - Public offering type Greenshoe option: 16,743 units (14.5% of newly issued investment units)
  - Total amount procured through pubic offering: **6.36** billion yen
  - New borrowings: 7.0 billion yen (Invited new lenders, expanded bank formation)
- Assessment of the Public Offering
  - Demand multiples were: institutional investors (domestic: 2-3 times, abroad: over 15 times), and retail (around 5 times), and the average demand was high at approximately 9 times.
  - There were several famous domestic and foreign institutional investors
    who had not participated in past public offerings and subscribed for the first
    time, and we were able to have a real feel of expansion of the investor base.



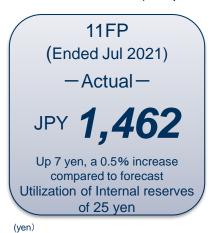
## 2. Actual and forecasted distribution

## 2. Actual and Forecasted Distribution (1)

# STARASIA Investment Corporation

#### 11FP Distribution per unit

◆ Distribution per unit (DPU) for the fiscal period ended July 2021 was +0.5% compared to forecast, as the portfolio NOI was higher than initially expected. For FP12, the forecasted amount (announced in March 2021) is expected to be maintained by utilizing internal reserves, and for FP 13, a 1.4% increase (compared to FP12) is anticipated assuming that occupancy rates will gradually increase.





Utilization of Internal reserves of 108 yen

13FP (Ending Jul 2022) —Forecast— JPY **1,476** 

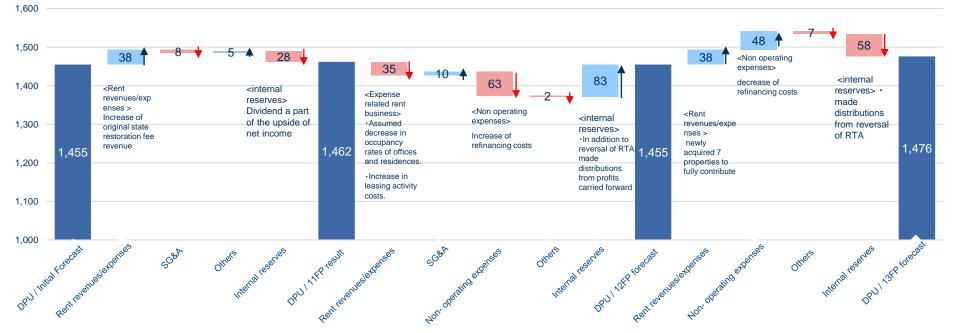
Utilization of Internal reserves of 50 yen

≪Keeping DPU Stable≫

Set up minimum DPU by utilizing Internal reserves as long as impacts from Covid-19 persist

From 13FP

Minimum DPU JPY 1,476



## 2. Actual and forecasted distribution (2)



#### Operating Results (Summary) for the 11FP, and Forecast Assumptions for 12FP and 13FP

- ◆ For the fiscal period ended July 2021, while some asset types were affected by COVID-19, overall impact on income was limited.
- ◆ Although slightly prolonged downtime was seen for some offices and single-type residences, we have assumed that occupancy rates will gradually increase going forward.

	11FP (ended Jul. 2021) - Actual
Office	<ul> <li>Cancelled floor area exceeded the newly contracted floor area, leading to overall occupancy rates seeing a slight decline.         (End of 10FP: 95.8% ⇒ End of 11FP:93.1%)</li> <li>There were also a few tenants who cancelled due to weak business performance given the effects of COVID-19.</li> <li>Of the 14 newly contracted tenants, for 10 tenants, rent increases in comparison to the former tenants were realized.</li> </ul>
Retail	<ul> <li>For tenants whose lease periods matured, all of them (other than cancelled tenants—one for which a new tenant has been found) have renewed the leases under the same terms.</li> <li>There was a limited number (four) of new requests for rent reductions/ exemptions due to the impact of COVID-19. (No such requests were accepted during FP11)</li> <li>During FP11, there were no accrued rents, and revenues remained stable.</li> </ul>
Residence	<ul> <li>The occupancy status was satisfactory for family type residences. (Occupancy rates: End of FP10 96.6% ⇒ End of FP11 95.5%)</li> <li>Single-type residences showed a trend of prolonged downtime after cancellations. (Occupancy Rates: End of 10FP 83.2% ⇒ End of 11FP 79.8%)</li> <li>Of the 133 newly contracted residential units, we increased rent for 80 units (compared to the rent of the former tenants)</li> </ul>
Logistics	<ul> <li>Contracts with tenants which were renewed during FP11 were all renewed under the same terms as before.</li> <li>For the two tenants whose contracts were expected to be renewed or newly signed during FP12, one tenant was newly signed with increased rent, and the other tenant was renewed under the same terms as before.</li> </ul>
Hotel	<ul> <li>The "KOKO HOTEL Osaka Namba" is expected to open in December 2021</li> <li>For the other hotels, fixed rents were received from all tenants.</li> <li>As the effects of COVID-9 is continuing, some hotels have temporarily closed down.</li> </ul>

#### Assumptions for 12FP, 13FP

- Downtime for vacant floor space has been set for slightly longer periods.
- Although we anticipate that occupancy rates should gradually increase, for new contracts, we have assumed conservative assumptions.
- No rent increases assumed upon contract renewals.
- Most tenants handle daily necessities--and there is only one tenant where discussions are being held for rent reduction/exemptions--the impact is expected to be limited even if the request is accepted.)
- Other than the single tenant expected to move out, revenues are assumed to be at the same level as the FP ended July 2021.
- For family type residences, both rents and occupancy rates have been assumed to be at the same levels as actual performance for the FP ended July 2021.
- For single type residences, increase in occupancy rates have not been anticipated and have been set at conservative levels.
- We have assumed that revenues will remain stable.
- We will focus efforts on negotiations with two tenants whose contract periods mature in FP13 (business performance is expected to be maintained at current levels.)
- Rent revenues from "KOKO HOTEL Osaka Namba" are set at zero.
- For the other hotels, it has been assumed that fixed rents will be received as agreed.

## 2. Actual and forecasted distribution (3)



#### Factors for increase/decrease compared with forecast/actual results for the 11FP

- ◆ Achieved increase in NOI amounts due to increase in rent revenues of held properties and focusing on cost reductions.
- ◆ Of the increase in NOI amounts excluding unexpected fee revenues from original state restoration is planned to be distributed in addition to the initial forecast amount. (DPU (vs forecast) +7 yen, increase by 0.5%).

	` ` ` ,		•	•	(e.m
	11 FP (ended Jan. 2021) forecast*	11 FP (ended Jan. 2021) Actual	Compariso	on with forecast	Factors for the increase/decrease
Lease business revenue	5,488	5,536	+47	+0.9%	<revenues business="" from="" leasing=""></revenues>
Office rent	1,819	1,807	△ 11	△0.7%	Office: prolongation of downtime was observed
Retail rent	784	790	+5	+0.7%	Retail: realized attracting tenant earlier than expected . +4.1 million yen (Kishiwada)
Residence rent	1,038	1,023	△ 14	△1.4%	Residence: prolongation of downtime was observed
Logistics rent	909	909	-	+0.0%	·
Hotel rent	424	424	-	+0.0%	Other>
Other	513	582	+69	+13.5%	Original state restoration fee revenue +54 million yen Penalty charge revenue +3.9 million yen
Expenses related to rent business (Depreciation is excluded)	1,569	1,556	Δ 13	Δ0.8%	D 14
NOI	3,919	3,980	+61	+1.6%	
Depreciation	635	633	Δ2	△0.4%	<expenses business="" leasing="" of=""></expenses>
Rent revenues/expenses	3,283	3,347	+63	+1.9%	Repair costs +26 million yen Utility costs Δ22 million yen
Mezzanine	24	24		+0	Leasing costs $\triangle$ 16 million yen
SGA	518	532	+14	+2.7%	,
Operating income	2,788	2,838	+49	+1.8%	
Non-operating income	-	3	+3	-	
Non-operating expenses	439	434	△ 5	△1.2%	
Ordinary income	2,349	2,407	+58	+2.5%	
Income before income taxes	2,349	2,407	+58	+2.5%	
taxes	0	0	-	+0.0%	
Net income	2,348	2,407	+58	+2.5%	
Cash distribution per unit	1,455 yen	1,462 yen	+7 yen	+0.5%	
FFO per unit	1,782 yen	1,815 yen	+33 yen	+1.9%	
Balance of internal reserves	9,048	9,095	+46	+0.5%	
(Reference) Net income per unit (Yen per unit)	1,402 yen	1,437 yen	+35 yen	+2.5%	





### Forecast of business results for the 12FP ending January 2022 / the 13FP ending July 2022

- ◆ Seven new properties acquired through the public offering executed in August 2021. The newly acquired properties expected to fully contribute to the FP ending July 2022.
- ◆ Within the existing held portfolio, a gradual recovery of occupancy rates is anticipated mainly for office properties.

(Unit: million yen)

	11 FP (ended Jan. 2021) Actual (A)	Forecast for the 12 FP ending Jan 2022 (B)		ase/dec e (B-A)	Major factors for the increase/decrease	Forecast for the 13FP ending Jul 2022(C)	crea	ase/de se (C- B)	Major factors for the increase/decrease
Lease business revenue	5,536	5,873	1	+337	Increase / decrease factors for 12FP (compared to last forecast)	5,931	1	+57	Increase/ decrease factors for 13FP (compared to forecast for the 12 FP)
Expenses related to rent business (Depreciation is excluded)	1,556	1,674	2	+118	(1) Revenues from leasing business	1,650	2	△23	(1)Revenues from leasing business •Impact of acquired 7 assets +53
NOI	3,980	4,199		+218	Tillion yell	4,280		+81	million yen •Office rent revenues +73 million yen
Depreciation	633	684	3	+51	•Reduction in original state restoration fee revenues △48 million ven	697		+13	Utility fee revenues △21 million yen Penalty revenues △50 million yen
Rent revenues/expenses	3,347	3,514		+167	, -	3,582		+67	• Impact of acquired 7 assets +29
Mezzanine	24	24		+0	(2) Leasing business expenses	24		+0	million yen  •Utility expenses △12 million yen  •Leasing related costs △33 million yen
SGA	532	550		+17	•Impact of acquired assets +54 million yen	562		+11	Loss on assets retirement △12million yen
Operating income	2,838	2,988		+149	Repair expenses △29 million yen Utility costs +31 million yen	3,044		+55	(3)Temporary decrease in expenses due to refinancing
Non-operating income	3	-		△ 3	•Leasing expenses +28 million yen •Loss on assets retirement +12				to roundroing
Non-operating expenses	434	576	4	+141	million yen	490	3	△86	
Income before income taxes	2,407	2,412		+4	(3)Depreciation Impact of acquired 7 assets +37 million ven	2,554		+141	
Taxes	0	0		-	(4) Non-operating expenses	0		-	
Net income	2,407	2,411		+4	Temporary increase in expenses due to refinancing and financing associated with public offering	2,553		+141	
Cash distribution per unit	1,462	1,455		△7	,	1,476		+ 21	

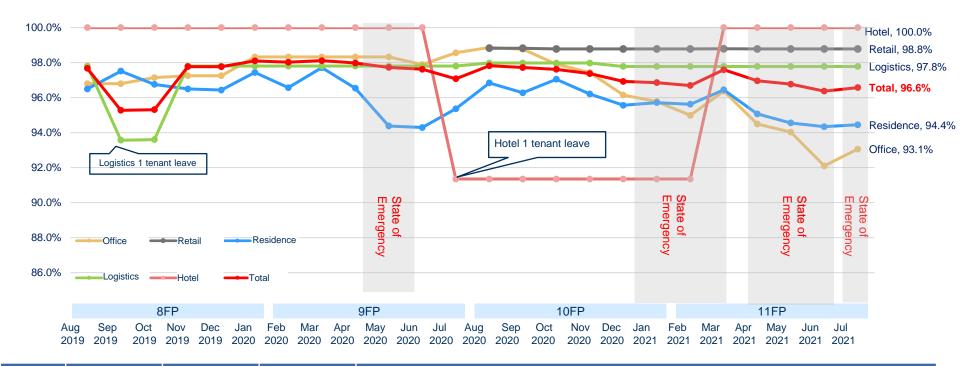


# 3. Operating results for the 11th fiscal period ended July 2021

## 3. Operating results for the 11th fiscal period ended July 2021 (1)



- Occupancy rate status -
- ◆ Although a slight prolongation of downtime was observed for offices and single-type residences, the occupancy rate for the portfolio on the whole was stable.



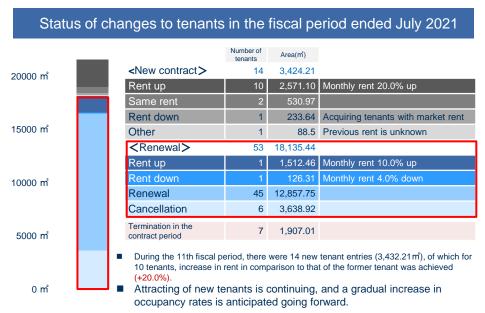
	8FP	9FP	10FP			11	FP		
	(Jan 2020)	(Jul 2020)	(Jan 2021)	Feb 2021	Mar 2021	Apr 2021	May 2021	Jun 2021	Jul 2021
Office	98.3%	98.6%	95.8 %	95.0%	96.4%	94.5%	94.0%	92.1%	93.1%
Retail	_	_	98.8 %	98.8%	98.8%	98.8%	98.8%	98.8%	98.8%
Residence	97.4%	95.4%	95.7 %	95.6%	96.4%	95.1%	94.6%	94.3%	94.4%
Logistics	97.8%	97.8%	97.8 %	97.8%	97.8%	97.8%	97.8%	97.8%	97.8%
Hotel	100.0%	100.0%	91.3 %	91.3%	100.0%	100.0%	100.0%	100.0%	100.0%
Total	98.1 %	97.1 %	96.9 %	96.7%	97.6%	97.0%	96.8%	96.4%	96.6%

## 3. Operating results for the 11th fiscal period ended July 2021 (2)

-8000 m<sup>2</sup>

STARASIA
Investment Corporation

- Office - Status of rent gap and change in tenant as of the end of the 11FP

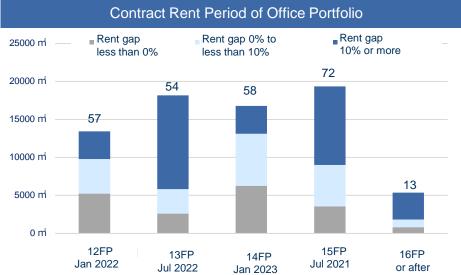


(\*) The ratio has been calculated using the gross area where tenant changes occurred within the 11th fiscal period (21,559.65m²) as the denominator.

#### Change in tenants in the 11FP (\*) <Diversification status of rent gap > <Rent per Tsubo> Rent gap exists at 776 yen/tb (5.6%) of the 51.3% total Rent gap 10% or more 14,567 yen / tb 31.4% Rent gap exists at Rent gap 0% to less 74.9% (based on floor 13,791 than 10 area) of the total yen / tb 25.1% Rent gap less than 0% Nearby Market Contracted Rent

## Unit Price Rent Unit Price (\* ) The rent gap is the gap between market rent and contract rent with each tenant. The market rent has taken the intermediate value of the expected new contract rents (described as a range) for each property appraised by CBRE as of the end of the period. With respect to Amusement Media Gakuin Honkan/Shinkan, the net rentable area is used for the calculation.

#### Transition of entering and leaving of tenants (by area & number of cases) ※() Number of tenants Area of Move out Area of Move in 6000 m<sup>2</sup> 4000 m<sup>2</sup> 2000 m<sup>2</sup> (14)(19)(8) 0 m<sup>2</sup> -2000 m<sup>2</sup> -4000 m<sup>2</sup> 7FP 8FP 9FP 10FP 11FP -6000 m<sup>2</sup> Jul 2019 Jan 2020 Jul 2020 Jan 2021 Jul 2021



## 3. Operating results for the 11th fiscal period ended January 2021 (3)



**Investment Corporation** 

#### - Retail -

#### Status of commercial facilities in 11FP

	Average occupancy rates during period	Occupancy rates at end of period
La Park Kishiwada	98.9 %	99.0 %
Suroy Mall Chikushino	97.6 %	97.6 %
Seiyu Minakuchi	100.0 %	100.0 %
Total	98.7 %	98.8 %

No. of requests received for reduction/exemption of rents	4 Tenants (None accepted)
during the 11 <sup>th</sup> fiscal period.	312.92 m <sup>2</sup>
Tenants leaving during the 11 <sup>th</sup> fiscal period	2 Tenants 333.21 m <sup>2</sup>
Impact on revenues in 11 <sup>th</sup> fiscal period.	less than JPY 450K

#### Tenants Breakdown by Business Type (as of end of July 2021)

Tenants Breakdown by Business Type	Area (m²)		Number of lease agreements
Daily necessities (Food)	39,782.16		6
Daily necessities (Clothing)	3,726.98		11
Daily necessities (Others)	23,467.87	83.4 %	10
Other product sales	12,622.03		13
Clinic	168.60		2
Private tutoring schools	84.39	0.1 %	1
Child care and day care	0.00	0.0 %	0
Sports clubs	2,466.13	2.6 %	1
Food and beverage	1,302.31	1.4 %	12
Entertainment and amusement	8,622.82	9.0 %	3
Other services	3,422.17	3.6 %	18
Total	95,665.46	100.0 %	77

- Many of the tenants handle daily necessities (83.4% of the total floor space), and it is believed that the impact of spreading of COVID-19 on business performance will be limited.
- During the 11<sup>th</sup> fiscal period (ended July 2021), there were four requests received from tenants to reduce or exempt rents (none were accepted, one case is still under negotiation).
- During the 11<sup>th</sup> fiscal period, two tenants moved out (333.21 m²) for which one new tenant has already been found.
- One tenant expected to move out during the 12<sup>th</sup> fiscal period (1,071.09m<sup>2</sup>)
- Going forward, while the impact of COVID-19 remains, if requests for reduction or exemption of rents is received from tenants, we intend to sincerely respond taking into consideration the business condition, financial condition, and the possibility of utilizing public support measures etc. for each individual tenant.

#### Asset management which contributes to the revitalization of the local community

#### <La Park Kishiwada>

Making efforts to revitalize the local community, by cooperating with other business operators within the region and the municipal government, and facilitating communication with the neighboring society.

In the elementary school class called "Life Environment Studies", social observation event "Town Exploration" was conducted as a study to discover the splendor of the local region.



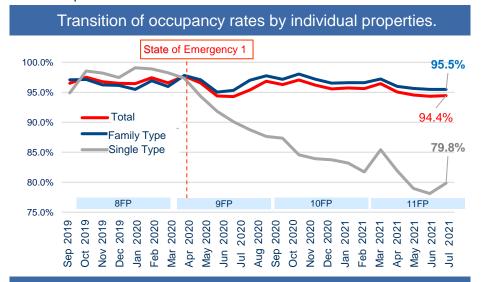
As an event "for making the society brighter" advocated by the Ministry of Justice, Legal Affairs, a Correction Exhibition (which displays and sells products manufactured in jails through Japan) was held.



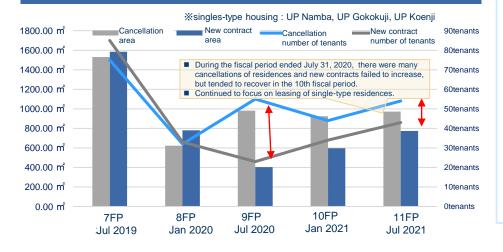
## 3. Operating results for the 11th fiscal period ended July 2021 (4)



- Residence -
- ◆ Although occupancy rates for the three single type properties have decreased due to the tendency for prolonged downtime during covid, the overall impact remains limited given the overall proportion of the three properties is low.
- ◆ In August 2021, 4 mainly family type residential properties in the Tokyo area were acquired, and stabilization and improvement of income is anticipated.

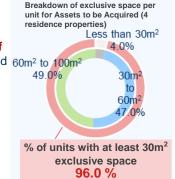


#### Transition of new contracts and cancellations of single-type residences



#### 4 residential properties were incorporated in August 2021

- Acquisition mainly of properties with large occupancy areas, which consist mainly of residential units with an occupancy area of 30 m or more, and these assets have had and are expected to have strong demand and stable operations even under COVID-19 pandemic
- Selective investment in properties located in Tokyo area with convenient access, which has been designated as a prioritized investment area by SAR



- Assets with expectations for internal growth in terms of rent gap (the difference between the current rent levels of existing tenants<sub>(Note 1)</sub> and the assumed rents for new tenants<sub>(Note 2)</sub> which exceeds the rent levels of existing tenants)
- The assumed rents for new tenants
- Some properties have rent gap

Property name	The assumed rents for new tenants	The current rent levels of existing tenants
Urban Park Ryogoku	8,000 yen/tsubo	7,437 yen/tsubo
Urban Park Mizonokuchi	8,467 yen/tsubo	8,446 yen/tsubo
Urban Park Miyamaedaira	9,301 yen/tsubo	9,294 yen/tsubo
Urban Park Tsurumi	6,500 yen/tsubo	5,675 yen/tsubo

## 3. Operating results for the 10th fiscal period ended July 2021 (5)

STARASIA
Investment Corporation

- Logistics / Hotels -

#### Logistics Diversification of Current Contract Renewal Period (based on floor area)

**11**FP (ended July 2021)

Contract period expired for 1 tenant

 Lease contract renewed under the same terms as before.

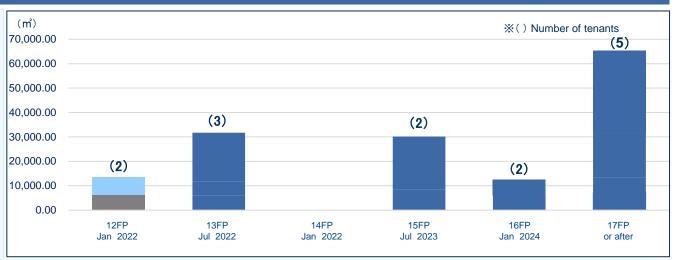
12FP (ending Jan. 2022)

Contract period to expire for 2 tenants

- For 1 tenant, **rent increase** has been agreed, and a new contract has been signed under a fixed-term building lease.
- For the remaining tenant, lease contract renewed under the same terms as before.

**13FP** (ending July 2022)

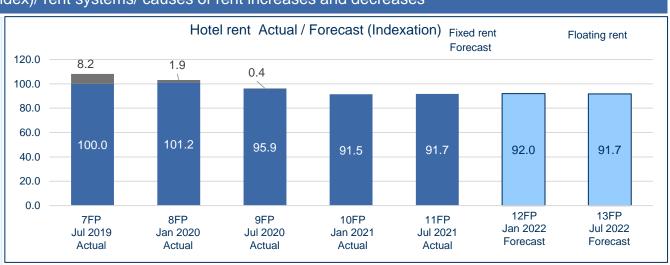
To be negotiated



#### Hotel Transition of gross rent amounts (index)/ rent systems/ causes of rent increases and decreases

<Actual results for 11FP and financial performance forecast assumptions>

- In the 11FP (ended Jan 2021), fixed rents were received (none in arrears)
- "KOKO HOTEL Osaka Namba" expected to open in mid-December 2021. No rent revenues have been assumed from the hotel during 12FP and 13FP.
- For the remaining seven hotels, it has been assumed that fixed rents are received as agreed with the tenants.
- Best Western Yokohama has decided to accept COVID19 patients with mild symptoms as a recovery accommodation facility.



## 3. Operating results for the 11th fiscal period ended July 2021 (6)

STARASIA
Investment Corporation

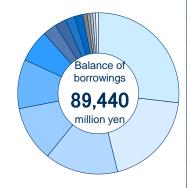
- Financial standing -
- ◆ Prolongation of the average borrowing term achieved through new borrowings and refinancings, and the ratio of fixed rate borrowings increased.
- ◆ Since 11FP, 3 new banks were invited, and the bank formation was expanded (Lenders: increased to 15 banks (as of end of August 2021)

Main financial indicators						
	10FP Jan 2021	11FP July 2021	as of August 31, 2021			
LTV	45.9 %	46.0 %	-			
Balance of borrowings	82,440 million yen	82,440 million yen	89,440 million yen			
Long-term debt ratio	97.4 %	97.4 %	100.0 %			
Average remaining period to maturity	2.2 years	2.3 years	3.0 years			
Average borrowing period	4.5 years	4.7 years	5.0 years			
Average interest rate (note1)	0.72 %	0.75 %	0.75 %			
Fixed interest rate ratio	79.2 %	81.3 %	85.1 %			

<sup>(\*)</sup> The interest rates shown take into consideration the effects of interest rate swaps (fixing of interest rates).

#### Diversification of repayment dates (as of August 31, 2021) (mln.) ■ Fixed ■ Adjustable 14,000 12,000 10,000 8.000 6,000 9,750 9,790 8,500 8.100 4,000 7.700 7.300 7,050 5,600 4.840 2,000 3.000 15FP 16FP 17FP 18FP 19FP 20FP 21FP 22FP 23FP 25FP (2022/1) (2022/7) (2023/1) (2023/7) (2023/7) (2024/1) (2024/7) (2025/1) (2025/7) (2026/1) (2026/7) (2027/1) (2027/7) (2028/1) (2028/7) (2029/1)

#### Bank formation (as of August 31, 2021)



Lender	Ratio	Lender	Ratio
Sumitomo Mitsui Banking	26.9%	The Bank of Fukuoka	1.9%
Mizuho Bank	19.3%	The Bank of Yokohama,Ltd.	1.7%
Shinsei Bank	14.7%	Mizuho Trust & Banking	0.9%
Sumitomo Mitsui Trust Bank	11.1%	The Kiyo Bank, Ltd.	0.6%
Aozora Bank	9.8%	San-ju San Bank	0.6%
Resona Bank	6.5%	The Dai-ichi Life Insurance	0.6%
The Nishi-Nippon City Bank	2.8%	Fukoku Mutual Life Insurance Company	0.6%
Minato Bank	2.2%	Total 15 Lend	ers

Credit Ratings						
Rating Agency	Rating & Remarks					
Japan Credit Rating Agency, Ltd. ("JCR")	Long-term Issuer Rating A (Stable)					
Rating and Investment Information, Inc. (R&I)	Issuer Rating A— (Stable)					

#### Submission of Shelf Registration Statement of Investment Corporation Bonds

**Issuance of Investment Corporation Bonds being considered** in order to diversify funding methods, extending the repayment dates of interest-bearing debts, and increasing the ratio of fixed rate liabilities.

Scheduled Amount to be Issued	100 billion yen
Scheduled Issuance	2 years from the effective date of shelf registration statement
Period of the Bond	(From February 2, 2021 to February 1, 2023)



## 4. Initiatives on ESG

## 4. Initiatives on ESG (1)

## STARASIA **Investment Corporation**

### E (Environment) related numerical goals and ESG promotion system

- ◆ As a part of ESG related efforts, we participated in the FY2021 GRESB Real Estate Assessment. Results to be announced in October 2021.
- ◆ In order to strengthen ESG related efforts, further strengthen cooperation with sub-sponsors (Nippon Kanzai and Tokyo Capital Management)

#### ESG promotion system

<ESG Policy> introduction Our Company, as a member of the Star Asia Group, shares its Investment Philosophy and Guiding Principles. Furthermore, as the asset management company for Star Asia Investment Corporation, we engage in the real estate investment management business while giving consideration to the environment, society, and governance (hereinafter, collectively referred to as "ESG") in order to enhance corporate value and exert comprehensive competitiveness while pursuing long-term sustainability and recognizing the role Star Asia Investment Corporation has been given in society in accordance with our basic philosophy of "Client First".

#### **ESG Policy**

- Action towards Climate Change
- Consideration towards Resource Circulation, Water Use, and Biodiversity
- Pursuit of Health, Safety, and well-being
- Securing and Developing Human Capital
- Stakeholder Engagement
- Establishing and Organizing a Governance System

New organization of the asset management company Shareholder's Meeting Corporate Auditor Bord of Directors Meeting Sustainability Promotion Compliance Committee Committee Investment Committee President and CEO Compliance Officer Investment Management Sustainability Promotion Finance Management Division Division Division

■ The Asset Manager's ESG promotion system centered on the Sustainability Promotion Division (Primarily involving E (Environment) matters)

#### The Asset Manager's Sustainability **Promotion Division**



**Executive officer in charge** of sustainability **General Manager of** Sustainability Tetsuva Makino

STARASIA

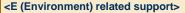
#### ■ESG initiatives

- · Setting of goals primarily focused on E (Environment), process management, and result verification
- Participation in GRESB Real Estate **Assessment**
- Optimization of capital expenditures and repairs expenses
- Examination of capital expenditures and repair expenses
- Selection of equipment and materials with consideration for impact on revenue pursuant to ESG Policy and Sustainable purchase policy

### (Sub sponsor)



Supports SAR to achieve numerical targets (provides advice related to developing various data and measures to reduce environmental burdens)



- New Business & Corporate Branding Dept. (20 employees)
- · Institution with certification for CASBEE
- · Environment-related consulting services
- East Japan Engineering Management Center (30 employees)
- West Japan Engineering Management Center (24 employees)
- Energy-related services
- Environmental assessment services





Tokyo Capital Management (129 employees) (Sub sponsor) After the Merger, Tokyo Capital Management (TCM) provides one-stop service for asset management + property management

CAPITAL MANAGEMENT

TCM helps developing long-term repair plans for SAR's portfolio assets together with Nippon Kanzai

Aim to achieve E (Environment) related goals

### 4. Initiatives on ESG (2)



#### E (Environment) related Numerical Goals and their Achievement Status

- ◆ Although the stagnation of economic activities due to COVID- 19 is a factor, both **GHG emissions and energy consumption were reduced.**
- ◆ We will aim for continued reduction by considering introducing highly efficient equipment and low carbon equipment at times of facilities renovation and renewal.

#### E (Environment) Related Numerical Objectives and Actual Performance

GHG emissions intensity

0.05712

2019年度

(基準年)

2019年度

(基準年)

(t-CO2/m²) 0.06000

0.05000

0.04000 0.03000

0.02000 0.01000 0.00000

GHG	Unit	Base year (2019)	2020 Actual	Target Year (2030)
GHG emissions	t-CO <sub>2</sub>	23,154.05	16,804.50	-
Scope 1	t-CO <sub>2</sub>	1,968.71	1,129.44	-
Scope 2	t-CO <sub>2</sub>	21,185.34	15,675.06	-
GHG emissions intensity	t-CO <sub>2</sub> /m <sup>2</sup>	0.05712	0.04057	0.05140
Reduction rate (intensity)	%	-	▲ 29.0%	▲ 10.0%
Energy Consumption	Unit	Base year (2019)	2020 Actual	Target Year (2030)
Crude oil equivalent usage amount	kL	11,220.81	9,156.34	-
Crude oil equivalent usage per unit	kL/m²	0.02768	0.02210	0.02491
Reduction rate	%	-	▲ 20.1%	▲ 10.0%
Water Resources	Unit	Base year (2019)	2020 Actual	Target Year (2030)
Clean water usage	m³	329,687.35	220,847.18	-
Clean water usage intensity	m³/m²	0.8133	0.5331	≦ 0.8133
Reduction rate	%	-	▲ 34.4%	±0%
Waste	Unit	Base year (2019)	2020 Actual	Target Year (2030)
Waste emissions	t	2,693.27	1,656.50	-
Coverage rate	%	69.1%	65.1%	-
Waste emissions intensity	t/m²	9.61	6.14	≦ 9.61
Reduction rate	%	-	▲ 36.1%	±0%

Energy consumption intensity

(kL/m²) Goal: By year 2030, reduce by 10% from base year

0.03000
0.02500
0.02500
0.02000
0.01500
0.01000
0.00500
0.00000

Goal: By year 2030, reduce by 10% from base year.

Reduction rate: 29.0%

0.04057

2020年度

2020年度

The calculation year is from April to March of the following year.

The base year is calculated based on managed assets for full year and with 100% coverage rate. (including the former Sakura Sogo REIT).

GHG is calculated based on market standards.

The intensity denominator uses the total area taking into account the number of months in operation. The reduction rate is the ratio compared to the base year.

## 4. Initiatives on ESG (3)

### Initiatives for E (Environment) and S (Society)

STARASIA
Investment Corporation

- ◆ As of the end of July 2021, **DBJ Green Building Certification** (note 3) had been obtained for **9 properties**.
- ◆ As S (Society) related initiatives, during the FP ended July 2021, **Employees Satisfaction Surveys** and **Tenants Satisfaction Surveys** were conducted.

#### Initiatives for E (Environment)

#### ▶ Received environmental certification

9 properties

Percentage of total floor area 37.3 %

DBJ green building certification	Property name	Asset type	Total floor area
Buildings with the excellent level of "environmental and social awareness"	Baraki Logistics	Logistics	12,471.50 m <sup>2</sup>
	Honmachibashi Tower	Office	15,407.83 m <sup>2</sup>
	La Park Kishiwada	Retail	65,663.02 m <sup>2</sup>
Buildings with the high level of "environmental and social awareness"	Urban Park Tokiwadai Koen	Residence	15,708.08 m <sup>2</sup>
	Urban Park Mitsuike Koen	Residence	10,918.37 m <sup>2</sup>
	lwatsuki Logistics	Logistics	29,729.72 m <sup>2</sup>
	Seishin Building	Office	7,624.66 m <sup>2</sup>
Buildings with the sufficient level of "environmental and social awareness"	Seiyu Minakuchi	Retail	31,829.71 m <sup>2</sup>
	Urban Park Daikanyama	Residence	8,261.29 m <sup>2</sup>

#### Signing of green lease contracts (Note 4)

#### ♦ Signing of green lease contracts (as of May 31, 2021)

- Established policy for green lease agreement and added green lease clauses for eight office tenants, two retail tenants, and two hotel tenants
- SAR plans to add the same clause to other properties

**22** tenants

**Total lending area 12,029.34** m<sup>2</sup>

#### Initiatives for S (Society)

#### ◆ Initiatives for employees

- Diversity / inclusion (one out of four directors is female)
- Employee satisfaction surveys
- Introduced various systems in order to care for the health of employees
  - · Promotion of teleworking and staggered commuting, superflex
  - Maternity leave, childcare leave, nursing care leave, and reduced working hours

#### **◆** Digital signage in elevator halls

- Digital signage is installed in the elevator halls which are common areas of the property, in order to enhance tenant satisfaction
- The signage displays various news, information about building facilities, and advertisements, etc.

#### ◆ Tenants satisfaction surveys



## 4. Initiatives on ESG (4)

#### Governance

# STARASIA Investment Corporation

#### Same boat investment

- Aligning the interests of the Sponsor Group with those of the unitholders by holding 12.2% of the investment units of the Sponsor Group
- Members of the Asset Manager also hold investment units

#### Management team of the Asset Manager (as of July 31, 2021)

- Hold SAR's units through the employee unit purchase plan
- High commitment (Four officers hold **839** units in total)
- Akiko Kanno, Director and General Manager of the Finance Management Department, was approved as SAR's substitute executive officer at the October 2019 unitholders' meeting









#### Star Asia Group (as of September 14, 2021)

- Star Asia Group has continued to hold investment units since the time of listing, which strong supports the growth of SAR.
- Star Asia Group's founders also as individuals hold investment units.

Number of units held in same-boat investment:

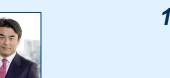
**219,190** units

Ownership:

12.2 %







#### Changes to the Calculation Formula for Asset Management Fees (under consideration)

- During FP ended July 2021, the composition ratio of on-going fees was changed. Aiming to further suit the interests of unitholders, changes are being considered of the calculation formula of asset management fees itself (No changes are expected to be made to other fees).
  - The rates on asset balances will be explicitly reduced, and the link to income from the managed assets to be increased.

	Current	Currently considered proposal
Management fees I	Total valuation amount of managed assets x 0.3% (upper limit)	Total valuation amount of managed assets x <b>0.2%</b> (upper limit)
Management fees II	Rate capped at DPU before deduction of Management Fees II x NOI x 0.002% (upper limit)	NOI × 7.5% (upper limit)

#### **Decision-making process**

- Implement decision-making with high transparency, compliant with laws and regulations
- Maintain high ethical standards and execute operations as a steward of investors' funds



## 4. Initiatives on ESG (5) Governance



#### Star Asia Group's Code of Conduct

Star Asia, the sponsor of Star Asia Investment Corporation, is a non-listed independent investment management group which invests mainly in Japanese real estate-related assets and whose main goal is supplying investors with excellent returns

Star Asia Investment Corporation and Star Asia shall share the same long-term vision in accordance with the Star Asia Group's Code of Conduct, shall be a leading Real estate investment management group in Japan and shall persistently endeavor to continue to be such

#### The Code of Conduct is as follows:

1 Client First

We are rewarded only when we consistently meet and exceed our investor clients' expectations for the mandates they have given to us.

2 Highest Ethical Standards and Integrity

We always abide by the highest ethical standards and integrity. Unethical actions by an employee could easily destroy the group's long-standing reputation and trust.

3

Creativity

We utilize our experience, persistence, and creativity to identify and monetize investment opportunities which may not be immediately apparent to our competitors.

4

Respect for Others

We treat our investor clients, employees, trade counterparties, and vendors with the utmost respect, and always strive to be trustworthy partner.

5 Collaborative and Cooperative Culture

We succeed only when we work together by fully utilizing our collective strengths in a cooperative manner to serve our investor clients. The group's performance always exceeds the sum of our individual performances.

6

Adaptability

We stay nimble, proactive and critical, allowing us to adjust quickly as the market environment changes in order to continue to be a successful leader in the market where we do business.

7

Meritocracy

We reward our employees for their specific personal performance as well as their contribution to the group and to investor client performance.

8

Endless Pursuit of Excellence

We will tirelessly pursue excellence not only for our investor clients but also for ourselves.



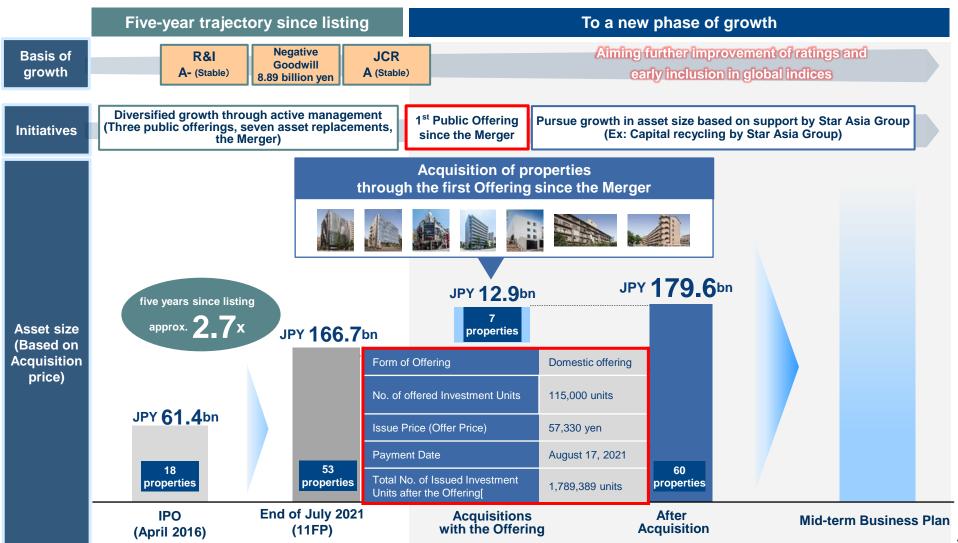
## **5. Offering Summary**

## 5. Offering Summary (1)

### Significance of the Executed Public Offering



- ◆ Acquisition of properties (total price of JPY 12.9 bn) along with the offering are the **first step** toward achieving the Mid-term Business Plan (Announced March 2021)
- ◆ SAR has negative goodwill (8.89 billion yen) and Ratings (JCR/A, R&I/A-)(\*) as the basis of growth, and aims early inclusion in global indices



## 5. Offering Summary (2)

# STARASIA Investment Corporation

### **Changes in Key Indicators**



Asset size

NAV per unit

Portfolio appraisal NOI yield
(Note 5)

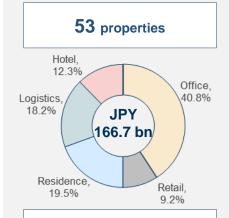
Post-depreciation appraisal NOI yield (Note 6)

Ratio of Assets in Tokyo area (Note 7)

Ratio of Mid-size assets (Note 8)

Ratio of Assets acquired from Sponsor Group (Note 9)

#### As of End of July 2021 (11FP)



JPY **57,994** 

4.9 %

4.1 %

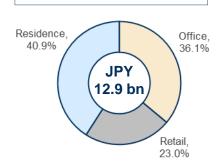
**73.0** %

93.3 %

**76.4** %

## Assets Acquired upon Public Offering (August 2021)





4.6 %

4.0 %

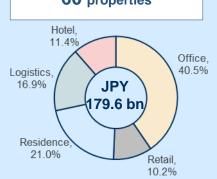
**63.9** %

100.0 %

**53.3** %

#### **Post-Acquisitions**





4.9 %

4.1 %

**72.3** %

93.8 %

**73.9** %

## 5. Offering Summary (3)





- ◆ Acquisitions done in accordance with SAR's investment policy: 1) preference for/concentrated investment in the Tokyo area, 2) diversification of asset types, 3) investment focused on mid-size assets
- For the first time, SAR will acquire an office building (Urban Center Hakata) which is the first development project undertaken by Star Asia Sogo Kaihatsu

Total Acquisition price

JPY 12,965 mn

Average appraisal NOI yield

4.6 % (Note 10)

Ratio of Mid-size assets

100.0 %

Ratio of Assets in Tokyo area

63.9 %

Ratio of Assets acquired from the Sponsor Group **53.3** %

	Asset type	Property name	Acquisition price (JPY mn)	Area	Appraisal NOI yield	From time of acquisition to present
	Office	Urban Center Hakata	2,870	Fukuoka area <sub>(Note 11)</sub>	4.4 %	Construction completed in Sept. 2020 and the first office development project undertaken by Star Asia Sogo Kaihatsu. Given the rent guarantee type master lease agreement by the Sponsor Group (up to August 2022), we anticipate stable income and rent upside after leasing activities are concluded.
	Office	OHA Building	1,804	Greater Tokyo area (Note 12)	5.2 %	Multi-tenant type office building. The standard floor area is approximately 170 tsubo, which is competitive in the Tachikawa area. Accommodates the needs of branches and sales offices.
	Retail	BAGUS Ikebukuro West	2,984	Tokyo area	4.1 %	A 2-minute walk from the huge terminal station of "Ikebukuro". Given redevelopment projects in the surrounding area including Ikebukuro West District Redevelopment Project etc., this area is anticipated to further become a bustling commercial district and real estate prices are expected to rise.
	Residence	Urban Park Ryogoku	1,115	Tokyo area	4.6 %	Given the property is managed as one of Sumida ward's specified high-quality apartment, the current rent levels are lower than the surrounding market, and rent upside can be expected in the future.
20 to 10 to	Residence	Urban Park Miyamaedaira	1,060	Tokyo area	4.8 %	Construction completed in June 2021. At the time of acquisition, the occupancy rate was around 45%. However, as of Sept. 10, the occupancy rate was 57.3%.
	Residence	Urban Park Mizonokuchi	2,019	Tokyo area	4.9 %	This is a quality property in a good location with good access to central Tokyo . The building also provides residences with various floor layouts.
	Residence	Urban Park Tsurumi	1,113	Tokyo area	5.2 %	A family-type property leased under a lump-sum lease agreement to be used for corporate housing, and stable income is anticipated.
Total Acquisitions Price / average		12,965		4.6 %		

#### (For Reference)

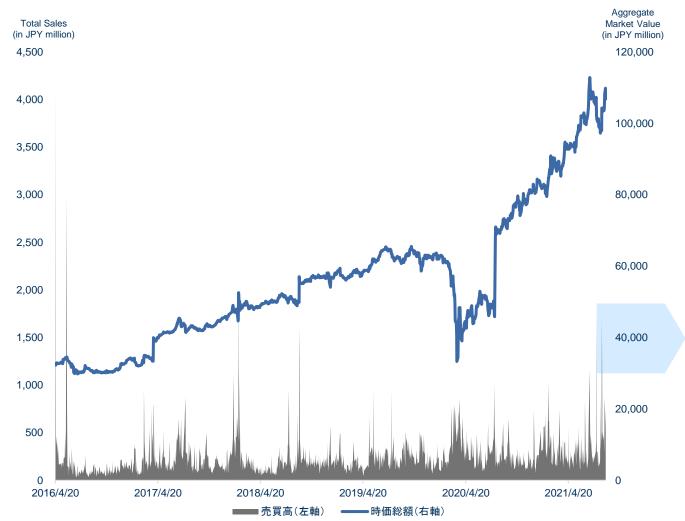


## Towards incorporation into FTSE EPRA NAREIT Global Real Estate Index Series

◆ Due to reexamination of the FTSE EPRA NAREIT Global Real Estate Index Series, from September 2021, the aggregate market value adoption standard has been eased.

◆ The adoption standard for aggregate market value has been met, and preparation has begun aiming towards incorporation into

the Series in December 2021.



#### Main Incorporation Requirements

## <Disclosure of English Annual Report>

Disclosure of (audited) English annual report is required. SAR is currently preparing to disclose an English Annual Report in mid-October 2021.

#### <Aggregate Market Value Standard>

Requirement: 0.3% or more of Developed Asia

SAR has met this standard

#### <Other Requirements>

There are requirements concerning free float weight (ratio) during the subject period, trade volume, and financial data (real estate related EBITDA), however, SAR is expected to meet these requirements.)



Targeting incorporation into the Series in December 2021



## 6. Progression Status of Mid-Term Plan

## 6. Progression Status of Mid-Term Plan (1) Progression Status of Mid-Term Plan



- ◆ Inspection of the progress status towards the Mid-Term Plan prepared in March 2021.
- ◆ The asset size increased by 12.9 billion yen to total 179.3 billion yen due to the properties acquired in August 2021, and cruising DPY (forecast) increased by 1.4% to 1,476 yen (forecast for FP ending July 2022).

#### **Assets Size**

As of the end of July 2021 166.7 billion yen

Properties acquired August 2021 12.9 billion yen

As of the end of August 2021 179.6 billion yen

#### **Priority measures going forward:**

- > Think "outside the box" and consider all measures.
- ➤ Sponsor pipeline (The fund's assets under management of JPY 141.3 billion, pursuit development deals)
- Find deals through the asset management company's own unique network.
- Conduct asset replacements as necessary.

Asset Size (Target): JPY **300** billion Indicative number of properties **100** 

#### Distributions Per Unit

Previous Cruising Forecasted
Distributions Per Unit (12FP)

1,455 yen

+1.4%

Current Cruising Forecasted Distributions Per Unit (13FP)

**1,476** yen

#### **Priority measures going forward:**

- Cooperate with sub-sponsor (Nippon Kanzai Group)
- > Resolve rent gaps in the office portfolio.
- > Reduce costs leveraging on the economy of scale
- Rebuild the property management system to suit the portfolio mix.
- Optimize repair costs/ capital expenditures.

Distribution Per Unit (Target): 1,600 yen or more

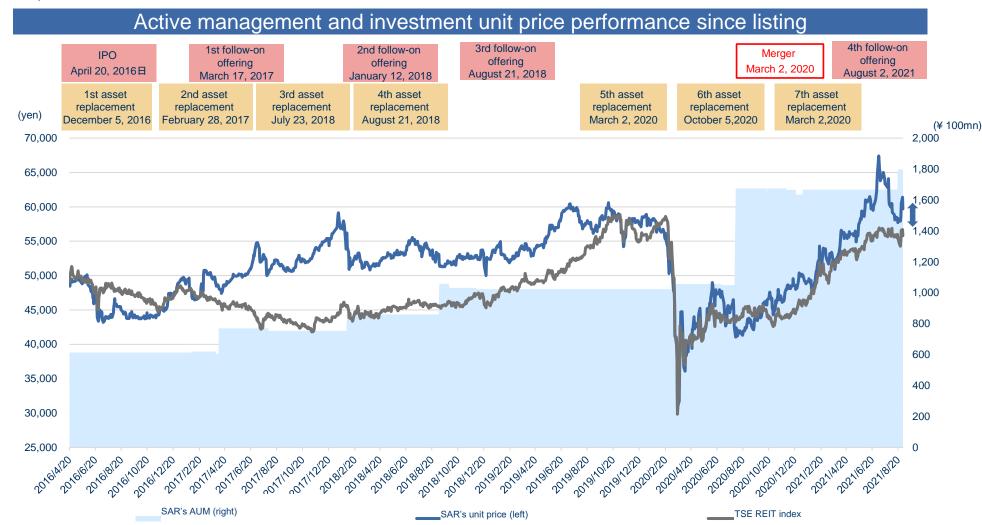
Growth objective of 2% per annum

## 6. Progression Status of Mid-Term Plan (2)



The continuous implementation of corporate action in pursuit of the maximization of unitholders' interests

♦ SAR has continuously implemented Active Management initiatives since IPO including asset replacements, the merger with Sakura Sogo REIT and POs all designed with the intent of maximizing unitholder value. As a result of these strategies, SAR unit price has consistently outperformed the TSE REIT index since IPO in June 2021.



<sup>\*</sup>The closing price of TSE REIT index as of the date of listing of SAR (1,887.75) has been converted based on the closing price of SAR's investment units on the same day of 98,300 yen. Furthermore, SAR has conducted a 2- for-1 investment unit split on the reference date of July 31, 2020. The investment prices prior to such split are also indicated split in half.

### 6. Progression Status of Mid-Term Plan (3) Unwavering sponsor support by Star Asia Group for the growth of SAR



SAR's acquisition record (cumulative) including Assets to be Acquired and disposed assets

67 properties

JPY 196.4 bn

Properties acquired from Star Asia Group(Note 13) (Including properties succeeded from SSR)

50 properties / JPY 160.5 bn

Properties acquired with support by Star Asia Group(Note 14) (Warehousing, etc.)

13 properties / JPY 23.9 bn

#### Star Asia Group's initiatives for development projects



#### **Urban Center Hakata**

- The first office development project by Star Asia Sogo Kaihatsu Co., Ltd.
- ◆ A building developed by Star Asia Group, with high appeal for potential tenants and a commitment to quality



#### Initiatives for development projects

- Star Asia Group will continue to engage in development projects
- The next development project, located in central Kyoto<sub>(Note 15)</sub>

**Expectation for expanded pipeline for SAR** 









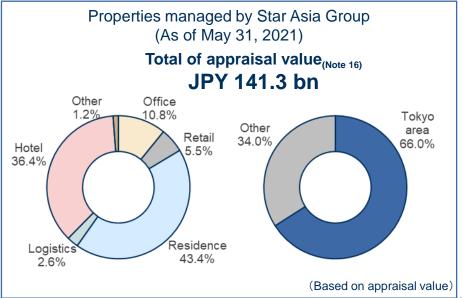
**BAGUS Ikebukuro West** 







Urban Park Ryogoku



## 6. Progression Status of Mid-Term Plan (4) Continued Initiatives to Improve Portfolio Quality



- ♦ SAR returns gains on sale of properties to unitholders by replacing assets to enhance the portfolio and crystallize strong unrealized gains
- ◆ SAR considers the best way to utilize portfolio assets, and explore the possibility of internal growth through redevelopment

Continuous asset replacement				Consideration of redevelopment of portfolio assets to enhance portfolio quality
	Disposed assets	Acquired assets	Gain / Loss on disposal	Status of Status of
1st	Residence Urban Park Yoyogi Koen	Residence Urban Park Gokokuji	+ JPY 150mn	STEP 1 Present data analysis  Consider Confirm the Con
2nd	Office Oak Minami- Azabu	Logistics Baraki Logistics	+ JPY 1,510mn	whether redevelopment can increase revenue  Confirm the presence of any unused space  Estimated increase in life cycle cost  Cycle cost  Confirm the presence of any unused increase in life cycle cost  Space  Space  Confirm the presence of increase in life cycle cost  Space  Space  Confirm the presence of increase in life cycle cost  Space  Space  Space  Confirm the presence of increase in life cycle cost  Space
3rd	Office  Hakata-Eki Higas  113 Building	Hotel Hotel WBF Fukuoka Tenjin Minami	+ JPY 820mn	
4th	Residence Urban Park Shin-Yokohama	Hotel GLANSIT AKIHABARA	+ JPY 190mn	Formulation of a redevelopment plan  Initial design of the redeveloped building financial forecast initial design
5th	Office Alphabet Sever	Residence Urban Park Ichigao Urban Park Gyotoku	+JPY 1,620mn	possibility of collaboration with Star Asia Sogo Kaihatsu  building / Consider the possibility of attracting tenants  financial forecast / Examine profitability (Consider (Consider retention or sale)
6th	Retail Suroy Mall Nagamine	Residence Urban Park Tokiwadai Koen	+ JPY 10mn	STEP 3 Examination of effect on portfolio assets  Decrease in Impact on DPU
7th	Logistics Funabashi Nishiura Logistics	Residence Urban Park Mitsuike Koen	▲JPY 10mn	Increase in revenue after redevelopment due to inclusion of a average building age due to inclusion of a during the development period period / Consider use of the analysis, *)
Total			+ JPY 4.310mn	new building retained earnings  (*) Redevelopment projects are still in the consideration stage as of the date of this document.

4,310mn



## 7. Appendix

### About Star Asia Group





Taro Masuyama Co-Founder and Managing Partner



Malcolm F. MacLean IV Co-Founder and Managing Partner Star Asia Group is a privately owned, independent investment management group that focuses on investments in Japanese real estate related opportunities.

- Conceived in 2006, Star Asia Group has invested over JPY872 bn since its foundation in 2007.
- Star Asia Group has 357 officers and employees including over 50 investment and asset management professionals based in Tokyo or New Jersey, USA.<sup>1</sup>
- We fully operate under our <u>Guiding Principles</u> which has continuously driven the group to become one of the leading real estate investment management firms in Japan.
- The group's strong track record and long-term partnership approach with our investors have been integral in attracting significant capital from sophisticated global investors, including large U.S. university endowments and foundations, Japanese and European pension funds, U.S. and Asia based family offices as well as other global real estate investors.
- The group is committed to its disciplined <u>Investment Philosophy</u> and SAR strives for its most important goal of meeting and exceeding unitholders' expectations.

Listed J-REIT Asset manager	Private placement fund management	Asset management		Unlisted investment company		Private placement fund	Development and operation of new- generation student accommodation	Development and operation of hospitality properties; listed
Star Asia Investment Management Co., Ltd.	Star Asia Management Limited  Registered as an Investment Advisor with the US Securities and Exchange Commission  Manages multiple private placement funds through sister companies	Star Asia Asset Advisors Co., Ltd.  Asset management and brokerage for private placement funds; real estate asset and trust beneficiary interest brokerage; and property management.	Lion Partners GK  Star Asia Sogo Kaihatsu Co., Ltd. Star Asia Group's real estate development company Currently develops multiple properties		Star Asia Japan Special Situations LP  • Star Asia Group's flagship fund • Actively investing based on its investment capacity	Decial Situations Star Asia Group's flagship fund Actively investing based on its  - A 50/50 joint venture with GSA Group, a global pioneer in purpose built student accommodation (PBSA), that develops and operates new-generation DBSA		
Star Asia Investment Corporation	Provides know-how contributing to SAR's internal and external growth as its sponsor  Support of Construction Management Department Provides advice based on abundant experience in real estate-related debt investment Provides additional resource as needed	Asset management of warehousing funds and provides support for origination of bridge funds	Holds SAR's investment units	Holds SAR's investment units	Currently develops properties with preferential negotiation rights owned by SAR	Provided over JPY90bn properties (based on SAR's acquisition price) to SAR since SAR's listing	Currently operates properties with preferential negotiation rights owned by SAR  HAKUSAN HOUSE  KAMIKITA HOUSE	Under the business partnership agreemen with Star Asia Group, company provides to SAR information on sof properties as a developer and operate of hotels

1. As of March 31, 2021 33

## Investment Philosophy of Star Asia Group



The Group intends to strictly adhere to its investment philosophy, and to meet the expectations of investors and continue to exceed such expectations. This is our largest objective

1

#### **Research Focus**

We believe that consistent outperformance can only be achieved when investment opportunities identified through our rigorous origination process are validated against the comprehensive understanding of the ever-changing market environment. Government policies, macroeconomic environment, state of capital markets, trends in demographics, real estate supply/demand dynamics, status of the real estate market cycle, outlook and appetite by potential tenants, as well as anticipated behavior of other market participants are only a few of the critical inputs we analyze. In order to formulate and continually update our understanding of the current market environment, we run iterative processes of gathering feedback from our day-to-day investment and asset management activities, which are supplemented by various third-party research reports and data that is further investigated and verified by us to generate our unbiased view.

4

#### **Specialization**

We believe deliberate specialization and a flat organization allow us to identify, properly structure, and dependably execute attractive, but often complex, investment opportunities. This specialization leads us to more predictable success and sets us apart from our competitors. Our senior professionals have years of hands-on experience in real estate deal sourcing, underwriting, structuring, asset management, financing, capital markets, and securitization. Star Asia's senior professionals have developed deep-rooted local relationships over multiple real estate cycles, and have executed some of the most creative and complex investment opportunities in the market.

2

#### **Market Inefficiencies**

Unlike highly efficient foreign exchange, interest rate and public equity markets, the Japanese and other Asian private real estate markets are inherently inefficient. Although Tokyo is the world's largest metropolis in terms of population (approximately 35 million), GDP, and real estate capital values, in our opinion, it is significantly less efficient than the U.S. or U.K. markets. The Japanese real estate market has high barriers-toentry, asymmetric information flows, a less developed securitization market, and a limited universe of well-capitalized opportunistic market participants, which together creates market inefficiencies. We believe that thorough robust analysis and deep local relationships combined with our significant hands-on experience allow us to identify and capitalize on these market inefficiencies that are not obvious to our competitors.

5

#### Risk Control

Our objective is to achieve consistent and superior risk-adjusted returns by only assuming well-calculated risks. When a potentially attractive investment opportunity is identified, we examine all the risks associated with the potential opportunity through our rigorous review process. We then negotiate with the counterparties to determine a fair risk-sharing arrangement while formulating structural solutions to eliminate or mitigate other risks, where possible. Concurrently, we conduct quantitative and qualitative analyses to evaluate the viability of the potential investment opportunity against our strict underwriting criteria.

3

## Maximizing and Unlocking Value

The real estate properties that we evaluate for investment are typically not operated to their maximum potential at the time of our investment. Some owners are not professional real estate investors, failed to invest necessary capital expenditures, and/or had poorly managed leasing strategies. Some real estate properties have certain compliance issues that can be cured with limited cost and time, or have potential to generate higher net operating income if repositioned or repurposed properly. We utilize our own experience along with technical advice from thirdparty professionals, as necessary, to formulate and execute the optimal asset management, capital expenditures, renovation, and repositioning plans. Implementation of these plans will maximize and unlock the property's intrinsic value in the most efficient manner from a cost and time perspective.

6

## Dependability, Transparency and Decisive Action

Our trade counterparties know that they can depend on us when they need to sell their real estate related assets quickly, discreetly and/or through a complex structure that others may not be able to handle or understand. We are always candid and transparent by clearly explaining our requirements up front including expected deal economics, our strict due diligence process, and then work tirelessly and creatively to meet the counterparty's specific objectives and timing. Our flat organization and highly efficient, decisionmaking process allows us to be very flexible, tactical and decisive. This philosophy and execution style are valued by our trade counterparties who repeatedly bring attractive investment opportunities that reward our clients with outsized returns.

# Status of Unitholders at the End of 11th Fiscal Period ended July 2021



Number of investment units by attribute: Total 1,674,389 units

Category	End of	10FP	End of 11FP		
	No. of investment units	Ratio	No. of investment units	Ratio	
Individual	526,688	31.5%	459,467	27.4%	
Financial institution	470,418	28.1%	506,828	30.3%	
Domestic corporation	105,042	6.3%	102,191	6.1%	
Foreign	518,686	31.0%	534,436	31.9%	
Securities company	53,555	3.2%	71,467	4.3%	
Total	1,674,389	100.0%	1,674,389	100.0%	

Number of unitholders by attribute: Total 27,282

Category	End of	10FP	End of 11FP		
	No. of unitholders	Ratio	No. of unitholders	Ratio	
Individual	28,124	97.5%	26,579	97.4%	
Financial institution	40	0.1%	36	0.13%	
Domestic corporation	408	1.4%	373	1.37%	
Foreign	237	0.8%	263	0.97%	
Securities company	28	0.1%	31	0.11%	
Total	28,837	100.0%	27,282	100.0%	

#### List of major unitholders (Top 10)

	Unitholder name	Number of investment units	Holding ratio
1	The Master Trust Bank of Japan, Ltd. (Trust account)	174,680	10.4 %
2	Custody Bank of Japan, Ltd. (Trust Account)	117,380	7.0 %
3	NORTHERN TRUST CO. (AVFC) RE UKDU UCITS CLIENTS NON LENDING 10 PCT TREATY ACCOUNT	76,638	4.6 %
4	Custody Bank of Japan, Ltd. (Security Trust Account)	65,419	3.9 %
5	The Nomura Trust and Banking Co., Ltd. (Trust Account)	59,598	3.6 %
6	Star Asia Capital I LLC	48,390	2.9 %
4	Star Asia Capital II LLC	48,390	2.9 %
8	Star Asia Capital III LLC	48,390	2.9 %
9	Star Asia Capital IV LLC	48,390	2.9 %
10	Lion Partners GK	41,933	2.5 %
	Total	729,208	43.6 %

# Change in business results



(Unit: million yen)

								(Onit. million yen)
	6FP (ended Jan. 2019) actual	7FP (ended Jul. 2019) actual	8FP (ended Jan. 2020) actual	9FP (ended Jul. 2020) actual	10FP (ended Jan. 2021) actual	11FP (ended Jul. 2021) forecast*	11FP (ended Jul. 2021) actual	Comparison with forecast
Lease business revenue	3,224	3,344	3,200	3,314	5,648	5,488	5,536	47
Office rent	1,104	1,134	1,145	1,163	1,895	1,819	1,807	△ 11
Retail rent	-	-	-	-	848	784	790	5
Residence rent	458	438	439	512	889	1,038	1,023	△ 14
Logistics rent	912	910	817	887	974	909	909	-
Hotel rent	447	500	477	445	423	424	424	-
Other	302	349	320	306	616	513	582	69
Expenses related to rent business (Depreciation is excluded)	678	798	769	741	1,550	1,569	1,556	△ 13
NOI	2,545	2,535	2,431	2,573	4,097	3,919	3,980	61
Depreciation	409	415	420	432	628	635	633	△ 2
Rent revenues/expenses	2,135	2,119	2,011	2,141	3,469	3,283	3,347	63
Mezzanine	22	20	21	25	24	24	24	0
TK distribution	-	7	6	7	5	0	0	0
Gain on sale of real estate property	598	422	-	648	993	-	-	-
Loss on sales of real estate property	-	-	-		19	-	-	-
SGA	349	344	316	690	1,096	518	532	14
Operating income	2,406	2,225	1,721	2,131	3,376	2,788	2,838	49
Non-operating income	0	0	1	3	4		3	3
Non-operating expenses	333	261	227	278	469	439	434	△ 5
Extraordinary income	-	-	-	-	8,891			
Net income	2,049	1,964	1,493	1,857	11,801	2,348	2,407	58
Cash distribution per unit	3,720	3,625	2,788	3,436	1,676	1,455	1,462	7
FFO per unit	3,440	3,620	3,539	3,033	1,531	1,782	1,815	33
Balance of Internal reserves	151	155	141	140	9,135	9,048	9,095	46



#### Balance Sheets for the 11th Fiscal Period ended July 31, 2021

Investment Corporation
(Unit: thousand ven)

	10FP (As of January 31, 2021)	11FP (As of July 31, 2021)
Assets		
Current assets		
Cash and deposits	3,565,028	3,169,688
Cash and deposits in trust	7,515,934	7,536,399
Operating accounts receivable	82,348	96,187
Prepaid expenses	188,497	177,085
Consumption taxes receivable	-	83,497
Other	9,208	7,506
Total current assets	11,361,017	11,070,364
Non-current assets		
Property, plant and equipment		
Tools, furniture and fixtures	114	114
Accumulated depreciation	(14)	(42)
Tools, furniture and fixtures, net	100	71
Buildings in trust	49,326,896	49,655,872
Accumulated depreciation	(3,460,097)	(4,084,344)
Buildings in trust, net	45,866,798	45,571,527
Structures in trust	20,635	20,635
Accumulated depreciation	(3,671)	(4,393)
Structures in trust, net	16,964	16,242
Machinery and equipment in trust	73,226	97,214
Accumulated depreciation	(14,997)	(18,872)
Machinery and equipment in trust, net	58,228	78,341
Tools, furniture and fixtures in trust	47,023	56,654
Accumulated depreciation	(16,360)	(20,334)
Tools, furniture and fixtures in trust, net	30,663	36,319
Land in trust	117,051,893	117,051,893
Construction in progress in trust	-	550
Total property, plant and equipment	163,024,648	162,754,946
Intangible assets		
Leasehold rights in trust	4,082,300	4,082,300
Total intangible assets	4,082,300	4,082,300
Investments and other assets		
Investment securities	756,206	692,234
Long-term loans receivable	300,000	300,000
Long-term prepaid expenses	245,057	260,510
Lease and guarantee deposits	20,519	10,459
Total investments and other assets	1,321,782	1,263,203
Total non-current assets	168,428,731	168,100,450
Total assets	179,789,748	179,170,815

		nit: thousand yen)
	10FP	11FP
	(As of January 31, 2021)	(As of July 31, 2021)
Liabilities	2021)	
Current liabilities		
Operating accounts payable	621,461	544,542
Short-term loans payable	2,150,000	2,150,000
' '	22,660,000	23,450,000
Current portion of long-term loans payable	541,206	492,764
Accounts payable - other	43,534	41,562
Accrued expenses	43,534	605
Income taxes payable		
Accrued consumption taxes	252,480	71,861
Advances received	835,113	913,623
Other	30,588	23,834
Total current liabilities	27,134,990	27,688,794
Non-current liabilities		
Long-term loans payable	57,630,000	56,840,000
Tenant leasehold and security deposits	6,142	6,142
Tenant leasehold and security deposits in trust	5,197,022	5,217,745
Other	221,075	238,654
Total non-current liabilities	63,054,239	62,302,542
Total liabilities	90,189,230	89,991,336
Net assets		
Unitholders' equity		
Unitholders' capital	52,745,966	52,745,966
Surplus		
Unitholders' capital surplus	25,132,218	25,132,218
Voluntary reserve		
Reserve for temporary difference adjustment	-	8,891,236
Total voluntary reserve	-	8,891,236
Unappropriated retained earnings (undisposed		
loss)	11,942,013	2,651,806
Total surplus	37,074,231	36,675,261
Total unitholders' equity	89,820,197	89,421,227
Valuation and translation adjustments	00,020,101	00, 121,221
Deferred gains or losses on hedges	(219,679)	(241,749)
Total valuation and translation adjustments	(219,679)	(241,749)
Total net assets	89,600,518	89,179,478
Total liabilities and net assets	179,789,748	179,170,815
Total Habilities and Het assets	173,703,740	173,170,013

#### Statement of Income for the 11th Fiscal Period

(From February 1, 2021 to July 31, 2021)

(Unit: thousand yen)

	10FP	11FP
	(As of January 31, 2021)	(As of July 31, 2021)
Operating revenue		
Lease business revenue	5,259,516	5,184,498
Other lease business revenue	389,105	351,786
Gain on sales of real estate property	993,574	
Other revenue	29,933	24,495
Total operating revenue	6,672,130	5,560,780
Operating expenses		
Expenses related to rent business	2,179,316	2,189,167
Loss on sales of real estate property	19,285	
Asset management fee	405,303	380,024
Asset custody and administrative service fees	47,427	38,699
Directors' compensations	2,400	2,400
Merger expenses	448,870	-
Other operating expenses	192,798	111,699
Total operating expenses	3,295,402	2,721,990
Operating income	3,376,728	2,838,789
Non-operating income		
Interest income	51	63
Reversal of unpaid distribution	4,111	3,390
Interest on refund	1	1
Other	0	
Total non-operating income	4,164	3,454
Non-operating expenses		
Interest expenses	299,303	301,653
Borrowing related expenses	170,497	132,679
Total non-operating expenses	469,801	434,333
Ordinary income	2,911,090	2,407,910
Extraordinary income		
Gain on negative goodwill	8,891,236	-
Total extraordinary income	8,891,236	
Income before income taxes	11,802,327	2,407,910
Income taxes - current	605	605
Total income taxes	605	605
Net income	11,801,722	2,407,305
Retained earnings brought forward	140,290	244,500
Unappropriated retained earnings (undisposed loss)	11,942,013	2,651,806
	, , , , ,	, - ,



#### Portfolio List (as of July 31, 2021)



	Property name	Location	Acquisitio n Price (mill)	Appraisal value at end of 11 FP(mill)	Investmen t ratio (%)	Appraisal NOI yield (%)(*)
	Minami-Azabu Shibuya Building	Minato Ward, Tokyo	2,973	2,990	1.8	4.7
	Honmachibashi Tower	Osaka City, Osaka	6,065	6,810	3.6	5.1
	Nishi-Shinjuku Matsuya Building	Shibuya Ward, Tokyo	1,763	2,520	1.1	6.6
	Shibuya MK Building	Shibuya Ward, Tokyo	2,042	3,230	1.2	5.9
	Asahi Building	Yokohama City, Kanagawa	6,320	7,900	3.8	5.1
	Hakata-eki East Place	Fukuoka City, Fukuoka	2,286	2,780	1.4	5.6
	Nihonbashi Hamacho Park Building	Chuo Ward, Tokyo	1,450	1,540	0.9	4.7
	Amusement Media Gakuin Honkan	Shibuya Ward, Tokyo	2,580	2,710	1.5	4.0
0	Higashi Kobe Center Building	Kobe City, Hyogo	7,440	7,390	4.5	5.7
Office	Amusement Media Gakuin Shinkan	Shibuya Ward, Tokyo	1,020	1,160	0.6	4.0
	Seishin Building	Shinjuku Ward, Tokyo	11,200	11,200	6.7	3.7
	NK Building	Chiyoda Ward, Tokyo	5,350	5,370	3.2	3.8
	Tsukasamachi Building	Chiyoda Ward, Tokyo	4,590	4,580	2.8	3.9
	Takadanobaba Access	Shinjyuku Ward, Tokyo	3,990	3,990	2.4	4.1
	Azabu Amerex Building	Minato Ward, Tokyo	2,780	2,790	1.7	3.8
	Hiei-Kudan Building	Chiyoda Ward, Tokyo	2,400	2,380	1.4	4.0
	Shin-Yokohama Nara Building	Yokohama City, Kanagawa	2,300	2,430	1.4	5.1
	The Portal Akihabara	Chiyoda Ward, Tokyo	1,510	1,490	0.9	4.0
	Subtotal	68,059	73,260	40.8	4.6	
	La Park Kishiwada	Kishiwada City, Osaka	5,400	5,210	3.2	7.1
Retai	Suroy Mall Chikushino	Chikushino City, Fukuoka	6,550	6,440	3.9	5.7
<u>a</u>	Seiyu Minakuchi	Koka City, Shiga	3,320	3,330	2.0	7.4
	Sub total		15,270	14,980	9.2	6.6
	Urban Park Azabujuban	Minato Ward, Tokyo	2,045	2,580	1.2	4.4
	Urban Park Daikanyama	Shibuya Ward, Tokyo	6,315	8,750	3.8	4.7
	Urban Park Namba	Osaka City, Osaka	1,490	1,530	0.9	5.4
	Urban Park Gokokuji	Toshima Ward, Tokyo	1,460	1,510	0.9	4.6
	Urban Park Kashiwa	Kashiwa City. Chiba	1,186	1,190	0.7	5.0
	Urban Park Ryokuchi-koen	Suita City, Osaka	1,550	1,660	0.9	5.7
Residence	Urban Park Koenji	Suginami Ward, Tokyo	1,167	1,180	0.7	4.7
sid	Urban Park Ichigao	Yokohama City, Kanagawa	1,810	1,940	1.1	4.8
enc	Urban Park Gyotoku	Ichikawa City, Chiba	1,430	1,540	0.9	4.7
Ö	Shiroi Logiman	Shiroi City, Chiba	2,470	2,460	1.5	5.7
	Urban Park Sekime	Osaka City, Osaka	2,150	2,250	1.3	5.3
	Urban Park Imazato	Osaka City, Osaka	993	1,020	0.6	5.4
	Urban Park Yoyogi	Shibuya Ward, Tokyo	1,740	1,800	1.0	3.7
	Urban Park Azabujuban	Minato Ward, Tokyo	3,506	3,840	2.1	5.6
	Urban Park Daikanyama	Shibuya Ward, Tokyo	3,160	3,400	1.9	5.5
	Subtotal		32,472	36,650	19.5	5.0

	Property name	Location	Acquisitio n Price (mill)	Appraisal value at end of 11FP (mill)	Investmen t ratio (%)	Appraisal NOI yield (%)(*)
	Iwatsuki Logistics	Saitama City, Saitama	6,942	7,490	4.2	4.8
	Yokohama Logistics	Yokohama City, Kanagawa	3,560	4,230	2.1	5.7
	Funabashi Logistics	Funabashi City, Chiba	7,875	8,720	4.7	5.3
	Baraki Logistics	Ichikawa City, Chiba	4,700	4,900	2.8	4.2
Logistics	Tokoyozawa Logistics	Tokorozawa City, Saitama	1,300	1,410	0.8	5.7
stic	Funabashi Nishiura Logistics I	Funabashi City, Chiba	821	867	0.5	7.0
	Funabashi Nishiura Logistics II	Funabashi City, Chiba	2,755	2,910	1.7	5.5
	Matsubushi Logistics	Kita-Katsushika-gun, Saitama	1,710	1,710	1.0	6.5
	Funabashi Hi-Tech Park I	Funabashi City, Chiba	702	704	0.4	6.8
	Subtota		30,365	32,941	18.2	5.2
	R&B Hotel Umeda East	Osaka City, Osaka	2,069	2,270	1.2	5.4
	Smile Hotel Namba	Osaka City, Osaka	1,750	1,410	1.0	4.3
	Best Western Tokyo Nishi-kasai	Edogawa Ward, Tokyo	3,827	3,610	2.3	4.3
	Best Western Yokohama	Yokohama City, Kanagawa	3,248	3,200	1.9	4.5
Hote	Hotel WBF Fukuoka Tenjin Minami	Fukuoka City, Fukuoka	1,970	1,920	1.2	4.4
<u>tel</u>	GLANSIT Akihabara	Chiyoda Ward, Tokyo	2,500	2,440	1.5	3.9
	Best Western Tokyo Nishikasai Grande	Edogawa Ward, Tokyo	3,180	3,130	1.9	4.0
	KOKO HOTEL Namba	Osaka City, Osaka	2,000	1,400	1.2	3.7
	Subtota		20,544	19,380	12.3	4.3
	Total		166,710	177,211	100.0	4.9

Period-end appraisal value : 177,221 million yen

Total book value : 166,836 million yen

Period-end unrealized gains (losses) : 10,375 million yen

Net assets per unit : 53,260 yen

Unrealized gains per unit : 6,196 yen

NAV per unit (\*1) : 57,994 yen

P/NAV per (\*2) : 1.04

(\*1) NAV per unit = (Period-end net assets + Period-end unrealized gains – Total cash distribution) / Total number of investment units issued and outstanding (\*2) P/NAV per = Investment unit price / NAV per unit (Investment unit price on July 30, 2021: 60,400 yen)

#### Other assets under management (as of July 31, 2021)



<Acquired on August 19, 2021>

	Property name	Location	Acquisition Price (mill)	Appraisal value (mill)	Appraisal NOI yield (%)(*)
0	OHA Building	Tachikawa-shi, Tokyo	1,804	1,950	5.2
Office	Urban Center Hakata	Fukuoka-shi, Fukuoka	2,870	3,030	4.4
Ф	Subtotal	4,674	4,980	4.7	
Retail	BAGUS Ikebukuro West	Toshima-ku, Tokyo	2,984	3,240	4.1
<u>ai</u>	Subtota		2,984	3,240	4.1
	Urban Park Ryogoku	Sumida-ku, Tokyo	1,115	1,190	4.6
Re	Urban Park Mizonokuchi	KawasakiCity, Kanagawa	2,019	2,100	4.9
side	Urban Park Miyamaedaira	KawasakiCity, Kanagawa	1,060	1,150	4.8
Residence	Urban Park Tsurumi	Yokohama City, Kanagawa	1,113	1,190	5.2
	Subtota		5,307	5,630	4.9
			12,965	13,850	4.6

#### < Mezzanine loan debt investment>

\*: The base interest rate : JBA 3-month yen TIBOR

Number	Type	Name of the security	Period-end book value	Underlying asset, etc.		Interest rate (※)
Number	1,500	(asset overview)	(million yen)	Asset name	Location	microst rate (X)
MEZ-01	Mezzanine (Subordinated bonds)	Star Asia Mezzanine Loan Debt Investment Series 1	400	Relief Premium Haneda	Ota Ward, Tokyo	Base rate +5.0%
MEZ-03	Mezzanine (Subordinated Beneficiary Interest)	Star Asia Mezzanine Loan Debt Investment Series 3		The Royal Garden Residence Shirokanedai	Minato Ward, Tokyo	Base rate +5.0%
MEZ-04	Mezzanine (Subordinated loan claims)	Star Asia Mezzanine Loan Debt Investment Series 4	300	DS Kaigan Building	Minato Ward, Tokyo	Base rate +5.0%
MEZ-05	Mezzanine Star Asia Mezzanine Loan Debt (Subordinated Beneficiary Interest) Investment Series 5		150	Sanmaison Ohorikoenkita	Fukuoka city, Fukuoka	Base rate +5.0%
	Total		972			

#### < Silent partnership equity interest>

Number	Investments securities	Period-end book	Underlying asset, etc.			
Number	investments secundes	value (million yen)	Property name	Location		
TKI-02	GK SAPR7 silent partnership equity interest	19	OHA Building	Tachikawa city, Tokyo		
	Total	19				

## Balance of Payments of Individual Properties (1)



Asset Type	OFC		OFC	-03	OFC		OFC	-06	OF	C-08	OFC	-09
Property name	Minami-Azal Build		Honmachiba	ashi Tower	Nishi-Shinjul Build		Shibuya M	K Building	Asahi B	Building	Hakata-eki I	East Place
Acquisition price	2,973 million yen		6,065 mil	lion yen	1,763 mil	lion yen	2,042 mi	llion yen	6,320 mi	llion yen	2,286 mil	lion yen
Appraisal value	3,020 mil	llion yen	6,760 mil	lion yen	2,500 mil	lion yen	3,220 mi	llion yen	7,790 mi	llion yen	2,630 mil	lion yen
Structure/Floors	SRC E		S/SRC E		SRC B		S 6	SF	S-SRC		SRC	
Location	Minato Wa	rd, Tokyo	Osaka City	y, Osaka	Shibuya Wa	ard, Tokyo	Shibuya Wa	ard, Tokyo	Yokohama Cit	ty, Kanagawa	Fukuoka Cit	y, Fukuoka
Lot area	766.1	l1m <sup>®</sup>	1,274.	37m²	589.94 <b>㎡</b> (su	rface right)	620.42 m <sup>2</sup> (of which 2	2.62 m² leasehold)	1,096	.86m <sup>‡</sup>	1,129.	86 <b>m</b> ²
Total floor areas	4,137.	21 m <sup>2</sup>	15,407	.83m²	5,117.	80 m²	1,982.	.86m <sup>2</sup>	12,353	3.83m²	6,243.	13 <b>m</b> ²
Construction completion	June 15	5, 1993	February	8, 2010	May 28	, 1987	July 31	, 1993	November	25, 1994	February 2	24, 1986
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	96,477	133,299	239,587	195,045	109,835	94,358	80,650	70,900	228,609	225,851	104,071	108,224
Lease business revenue	88,052	78,864	184,096	173,222	101,689	88,035	75,382	66,387	211,188	210,571	92,775	97,514
Other lease business revenue	8,424	54,435	55,490	21,823	8,145	6,323	5,267	4,513	17,421	15,279	11,296	10,710
Total operating expenses from real estate leasing	26,239	40,581	96,862	55,964	35,230	35,864	17,672	14,715	62,908	54,707	26,940	29,184
Management fee	5,901	5,766	14,020	13,860	6,921	6,524	4,861	4,733	15,979	15,405	8,174	8,715
Utilities expenses	400	400	400	400	400	400	350	350	400	600	400	400
Insurance premium	5,863	4,429	19,254	17,203	7,475	5,795	3,132	2,609	16,672	15,471	7,687	6,267
Repair expenses	120	148	370	457	133	164	46	57	371	479	173	216
Trust fee	1,325	16,188	31,880	2,964	4,746	3,462	1,618	2,270	11,442	5,921	1,993	3,210
Taxes and dues	4,532	4,512	19,763	19,703	3,410	3,470	4,327	4,277	16,123	15,878	7,079	7,084
Other expenses	8,095	9,135	11,173	1,375	12,142	16,046	3,334	417	1,917	950	1,431	3,291
NOI	70,237	92,717	142,725	139,081	74,604	58,493	62,978	56,184	165,701	171,143	77,130	79,040
Depreciation	11,609	11,851	45,404	45,345	9,803	10,135	3,530	3,616	27,493	28,282	8,033	8,660
Operating income (loss) from real estate leasing	58,628	80,866	97,320	93,735	64,801	48,358	59,447	52,568	138,207	142,861	69,097	70,379
Capital expenditures	4,130	44,939	2,312	1,957	6,922	11,727	3,977	1,683	24,970	7,490	12,418	25,215
NCF	66,107	47,778	140,412	137,124	67,682	46,766	59,001	54,501	140,730	163,653	64,712	53,825
Period-end book value	2,944,540	2,977,628	5,772,954	5,729,565	1,825,844	1,827,435	2,093,043	2,091,110	6,325,224	6,304,432	2,319,212	2,335,089

# Balance of Payments of Individual Properties (2)



Asset Type	OFC	-10	OFC	C-11	OFC	-12	OFC	C-13	OFC	-14	OFC	-15		
Property name	Nihonbashi Ha Build		Amusement N Hon		Higashi Ko Build		Amusement N Shin		Seishin I	Building	NK Bui	lding		
								THE HOLD TO SERVICE AND THE SE						
Acquisition price	1,450 million yen		2,580 mi	llion yen	7,440 mil	lion yen	1,020 mi	llion yen	11,200 m	illion yen	5,350 mil	lion yen		
Appraisal value	1,540 mil	lion yen	2,690 mi	llion yen	7,390 mil	lion yen	1,160 mi	llion yen	11,200 m	illion yen	5,360 mil	lion yen		
Structure/Floors	SRC	11F	SRC S	8F/B1F	SRC	14F	RC	7F	SRC 1	0F/1B	SRC 10	F/1B		
Location	Chuo War		Shibuya Wa	rd, Tokyo K	Kobe City	, Hyogo	Shibuya W	ard, Tokyo	Shinjyuku W	ard, Tokyo	Chiyoda Wa	ard, Tokyo		
Lot area	319.04m <sup>3</sup> Number deriv	ldings)	433.2		8,488.	11m <sup>2</sup>	203.4		886.9	93m²	590.7	2m²		
Total floor areas	2,383.76m Number de the ratio of h		1,892	.18m²	25,740	.46m²	913.7		7,624.	66m²	4,994.	70 <b>m</b> ²		
Construction completion	July 13,	1992	Novembe	r 2, 1994	January	6, 1992	January 2	January 25, 1999		March 31, 1989		March 31, 1989 October 28, 19		8, 1991
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP		
Total operating revenue from real estate leasing	51,788	51,788			320,536	295,580			244,866	254,280	138,581	128,600		
Lease business revenue	51,788	51,788			288,866	271,387			228,262	238,682	124,989	122,337		
Other lease business revenue	-	-			31,669	24,193			16,604	15,598	13,591	6,263		
Total operating expenses from real estate leasing	12,107	12,130			110,222	104,438			61,280	68,897	33,717	30,942		
Management fee	880	880			25,592	24,040			19,370	19,205	11,735	11,606		
Utilities expenses	400	400			400	400			353	350	353	350		
Insurance premium	-	-			29,968	27,121			8,923	9,073	4,233	4,140		
Repair expenses	129	172	(*)	(*)	689	939	(*)	(*)	206	283	149	208		
Trust fee	-	-			6,844	4,144			7,260	17,604	3,588	3,599		
Taxes and dues	4,299	4,299			29,165	28,635			20,920	20,723	10,648	10,706		
Other expenses	6,398	6,378			17,562	19,158			4,246	1,656	3,008	331		
NOI	39,680	39,658			210,314	191,141			183,585	185,383	104,864	97,658		
Depreciation	2,837	2,837			33,524	33,822			11,715	12,718	8,297	8,736		
Operating income (loss) from real estate leasing	36,843	36,820			176,790	157,319			171,870	172,664	96,566	88,922		
Capital expenditures	-	-			22,746	14,380			26,511	41,455	25,437	2,177		
NCF	39,680	39,658			187,567	176,761			157,073	143,927	79,426	95,481		
Period-end book value	1,453,120	1,450,282	2,592,439	2,588,217	7,620,273	7,600,830	1,040,196	1,038,531	11,214,796	11,243,533	5,367,139	5,360,580		

## Balance of Payments of Individual Properties (3)



Asset Type	OFC	-16	OFC	-17	OFC	:-18	OFC	-19	OFC	-20	OFC	-21
Property name	Tsukasamad	chi Building	Takadanobaba Access		Azabu Amerex Building		Hiei Kudar	n Building	Shin Yokohan	na Nara Bldg	The Portal	Akihabara
Acquisition price	4,590 million yen		3,990 mil	lion yen	2,780 mi	llion yen	2,400 mil	lion yen	2,300 mil	lion yen	1,510 mil	lion yen
Appraisal value	4,590 mil	lion yen	3,970 mil	lion yen	2,789 mi	llion yen	2,370 mil	llion yen	2,310 mil	lion yen	1,510 mil	lion yen
Structure/Floors	SRC 8	F/1B	SRC 14	4F/1B	SRC 8	BF/1B	SRC S	11F/1B	S RC 1	IF/1B	SRC S	S 8F
Location	Chiyoda Wa	ard, Tokyo	Shinjyuku W	ard, Tokyo	Minato Wa	ırd, Tokyo	Chiyoda Wa	ard, Tokyo	Yokohama Cit	y, Kanagawa	Chiyoda Wa	ard, Tokyo
Lot area	709.5	i2m²	930.7	'Om <sup>†</sup>	601.7	71 m²	478.27m² (Numl		700.5	59m²	184.7	'6m²
Total floor areas	4,629.	27m²	5,757.	14m²	2,909	.80 <b>m</b> ²	multiplying the ra 3,205.72m (Num multiplying the ra	ber derived by	5,356.	99m²	1,010.	67m²
Construction completion	January 2	20, 1988	January 1	4, 1994	June 30	), 1988	September		noidings)		May 31	2002
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	118,175	117,030	112,805	108,399	71,410	65,034	68,635	62,033	81,804	78,532	32,768	32,305
Lease business revenue	110,309	110,554	102,023	98,429	68,444	62,979	68,635	62,033	71,580	70,122	31,160	31,188
Other lease business revenue	7,866	6,475	10,782	9,969	2,966	2,054	-	-	10,223	8,410	1,607	1,116
Total operating expenses from real estate leasing	25,307	43,097	30,787	35,720	18,654	19,710	22,638	25,568	29,867	31,109	6,821	7,778
Management fee	9,722	9,740	13,160	13,090	7,250	7,198	3,429	3,410	8,834	8,875	2,736	2,738
Utilities expenses	403	400	403	400	377	375	503	500	353	350	402	400
Insurance premium	4,888	4,977	6,392	6,332	2,268	2,258	56	183	4,831	4,710	1,389	999
Repair expenses	144	200	158	219	75	103	133	186	136	190	29	39
Trust fee	2,325	17,850	619	5,340	787	1,161	1,488	1,008	5,901	7,722	547	330
Taxes and dues	7,437	7,382	9,183	9,011	7,669	7,598	6,814	6,630	7,765	7,691	1,609	1,562
Other expenses	385	2,545	869	1,325	224	1,014	10,212	13,648	2,043	1,570	106	1,708
NOI	92,867	73,932	82,017	72,679	52,755	45,323	45,996	36,465	51,936	47,423	25,947	24,526
Depreciation	7,399	8,339	8,810	8,932	3,307	3,345	3,643	3,802	7,902	8,710	3,472	3,472
Operating income (loss) from real estate leasing	85,468	65,593	73,207	63,747	49,448	41,978	42,352	32,662	44,033	38,712	22,474	21,053
Capital expenditures	467	81,879	5,230	857	2,264	1,921	3,543	2,550	18,763	28,760	-	-
NCF	92,400	△ 7,946	76,787	71,821	50,491	43,402	42,452	33,914	33,173	18,662	25,947	24,526
Period-end book value	4,583,068	4,656,608	3,986,419	3,978,344	2,778,957	2,777,532	2,399,900	2,398,648	2,310,860	2,330,910	1,506,527	1,503,054

## Balance of Payments of Individual Properties (4)



Asset Type	OFC	C-22	OFC	C-23	RTL	-01	RTL	-02	RTL	03	RTL	<sub>-</sub> -05
Property name	ОНА В	uilding	Urban Cer	ter Hakata	LaPark Ki	shiwada	Suroy Mall (	Chikushino	Seiyu M	inakuchi	BAGUS Ikeb	oukuro West
	1,804million yen 2,870million yen											
Acquisition price	1,804mil	1,804million yen		llion yen	5,400 mil	lion yen	6,550 mil	lion yen	3,320 m	illion yen	2,984mi	llion yen
Appraisal value	1,950mil	lion yen	3,030mi	llion yen	5,210 mil	lion yen	6,540 mil	lion yen	3,310 m	illion yen	3,240mi	llion yen
Structure/Floors	RC S	RC S 6F/1B		8F	RC S	3F	S 2	F	S	4F	SRC 8	3F/2B
Location	Tachikawa	city, Tokyo	Fukuoka ci	ty, Fukuoka	Kishiwada d	ity, Osaka	Chikushino ci	ty, Fukuoka	Koka cit	y, Shiga	Toshima W	ard, Tokyo
Lot area	964.80m²		656.	72m²	39,799	.74m²	121,423.46 m <sup>2</sup> (Also has leased land of 25,321.5 m <sup>2</sup> for use as a parking lot.)			nich leased land is 4.53 m³)	-	
Total floor areas	4,659.20m²		3,566.56m <sup>2</sup>		65,663.02m²		31,086.23m²		31,829.71m²		1,497.45m²	
Construction completion	May 30	), 1990	August 27, 2020		August 30, 1994		June 22, 2007		May 31, 1999		November	r 20, 1992
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	-	-	-	-	493,039	486,731	282,075	285,039			-	-
Lease business revenue	-	-	-	-	416,499	416,957	279,962	281,432	_		-	-
Other lease business revenue	-	-	-	-	76,540	69,774	2,112	3,607	_		-	-
Total operating expenses from real estate leasing	-	-	-	-	287,961	273,949	65,896	69,851			-	-
Management fee	-	-	-	-	120,640	120,173	22,949	25,767			-	-
Utilities expenses	-	-	-	-	1,861	1,850	353	650	(*)	(*)	-	
Insurance premium	-	-	-	-	99,507	89,884	4,597	4,777			-	-
Repair expenses Trust fee	-	-	=	-	853 6,977	1,164 7,279	832	612 4,431	-		-	-
Taxes and dues			_	_	44,742	44,011	19,627	19,398				
Other expenses	-	_	_	_	13,378	9,587	17,092	14,214	-		-	_
NOI	-	-	-	-	205,078	212,781	216,178	215,188			-	-
Depreciation	-	-	-	-	23,983	24,886	23,534	23,706			-	-
Operating income (loss) from real estate leasing	-	-	-	-	181,094	187,894	192,644	191,482			-	-
Capital expenditures	-	-	-	-	40,815	12,317	6,612	-			-	
NCF	-	-	-	-	164,263	200,463	209,566	215,188			-	-
Period-end book value	-	-	-	-	5,416,831	5,404,262	6,533,078	6,509,371	3,311,053	3,291,582	-	-

## Balance of Payments of Individual Properties (5)



Asset Type	RSC-	-01	RSC	-02	RSC	C-05	RSC	-06	RSC	-07	RSC	-08
Property name	Urban Park A	zabujuban	Urban Park D	Daikanyama	Urban Pai	rk Namba	Urban Parl	k Gokokuji	Urban Parl	k Kashiwa	Urban Park Ry	okuchi-koer
					A TOTAL TOTA							
Acquisition price	2,045 million yen		6,315 mil	lion yen	1,490 mi	llion yen	1,460 mi	llion yen	1,186 mi	llion yen	1,550 mi	lion yen
Appraisal value	2,500 mill	lion yen	8,450 mil	lion yen	1,630 mi	llion yen	1,510 mi	llion yen	1,190 mi	llion yen	1,640 mi	lion yen
Structure/Floors	SPC with clate reofing		①RC B1/3F	2RC B1/9F	RC	14F	RC B	1F/5F	SRC B	1F/8F	RC	8F
Location	Minato Ward, Tokyo		Shibuya Wa	ard, Tokyo	Osaka Cit	ty, Osaka	Toshima W	ard, Tokyo	Kashiwa C	ity, Chiba	Suita City	, Osaka
Lot area	417.67m²		2,469.	06m²	670.3	39 <b>m</b> ²	contributed to To	942.66 m 2 (Of which, 50.85 m2 is contributed to Toshima Ward as road)		.85m²	2,804.	56m²
Total floor areas	l floor areas 2,564.94m <sup>2</sup>		8,261.29m²		2,776.87m²		2,451.72m²		4,243.71 m²		5,854.64m²	
Construction completion	November 29, 1999		1: November 15, 1982 2: May 30, 2006		January	9, 2013	February	28, 1990	August 2	28, 1997	March 1	0,1989
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	52,852	51,142	193,136	187,458	44,779	42,591	42,974	43,535	35,164	38,425	57,659	56,303
Lease business revenue	51,158	49,563	180,773	180,111	44,085	40,982	41,226	39,322	34,128	36,489	55,519	53,007
Other lease business revenue	1,694	1,578	12,363	7,347	693	1,608	1,747	4,212	1,035	1,936	2,139	3,295
Total operating expenses from real estate leasing	16,760	14,567	39,457	35,414	9,113	11,096	18,089	16,621	13,490	9,496	13,843	15,041
Management fee	2,086	2,334	9,028	9,203	2,499	2,444	3,678	3,765	1,824	2,147	2,289	2,428
Utilities expenses	350	350	350	350	350	350	400	400	350	350	350	350
Insurance premium	634	588	3,726	3,442	341	314	2,124	2,188	533	512	2,578	2,384
Repair expenses	59	72	202	247	66	84	54	66	88	109	124	162
Trust fee	7,997	5,615	6,823	5,933	1,780	2,732	4,321	4,877	6,276	1,714	3,518	3,944
Taxes and dues	2,874	2,873	11,442	11,453	2,820	2,820	1,909	1,897	2,950	2,949	3,583	3,576
Other expenses	2,757	2,732	7,884	4,783	1,254	2,349	5,600	3,425	1,467	1,712	1,399	2,194
NOI Depreciation	36,091	36,574	153,679	152,044	35,666	31,494	24,884	26,913 5,700	21,673	28,929	43,815	41,262
Operating income (loss)	5,010	5,120	13,306	13,610	7,547	7,555	5,690	5,700	7,385	7,495	8,083	8,124
from real estate leasing	31,081	31,454	140,372	138,434	28,118	23,939	19,194	21,212	14,287	21,433	35,731	33,137
Capital expenditures	2,443	2,701	8,237	10,351	1,014	-	-	455	7,306	2,852	2,031	1,789
NCF	33,648	33,872	145,441	141,693	34,651	31,494	24,884	26,458	14,366	26,077	41,784	39,473
Period-end book value	2,080,199	2,077,780	6,373,859	6,370,600	1,499,242	1,491,687	1,506,434	1,501,189	1,241,490	1,236,847	1,601,879	1,595,543

## Balance of Payments of Individual Properties (6)



Asset Type	RSC	00	RSC	10	RSC	11	RSC	10	RSC	10	RSC-	1.4		
Property name	Urban Par		Urban Parl	-	Urban Park		Shiroi Lo		Urban Par		Urban Park			
Property fiame					OIDAII PAIK	Суолоки	Sillioi Ed	Simol 25gman		Transport of the state of the s				
Acquisition price	1,167 mil	lion yen	1,810 million yen		1,430 mill	lion yen	2,470 mil	lion yen	2,150 mil	lion yen	993 millio	on yen		
Appraisal value	1,180 mil	1,180 million yen		lion yen	1,530 mill	lion yen	2,460 mil	lion yen	2,210 mil	lion yen	990 millio	on yen		
Structure/Floors	RC -	4F	RC SI	F/1B	SRC	10F	RC <sup>2</sup>	13F	SRC	15F	RC 1			
Location			Yokohama Cit	y, Kanagawa	Ichikawa city	y, Chiba S	Shiroi cit	, Chiba	Osaka Cit	y, Osaka	Osaka City	, Osaka		
Lot area	988.26m²		1,758.		1,122.		11,485.06m (Nur multiplying the ra	mber derived by	2,346.	39m²	1,803.7			
Total floor areas	1,524.	34㎡	5,243.	85m²	3,397.	95 <b>m</b> ²	22,448.08m (Number derived by multiplying the ratio of holdings)		8,190.11m <sup>2</sup>		4,862.8	33m²		
Construction completion	October 1	3, 1987	July 10,	1998	March 1	, 1995	May 9, 1995				August 18, 1989		December :	20, 1991
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP		
Total operating revenue from real estate leasing	34,526	34,715	54,803	56,488	46,303	45,031	140,832	140,163	84,763	83,940	39,268	38,864		
Lease business revenue	31,527	31,642	52,931	54,413	43,071	42,507	133,951	132,560	82,381	81,276	39,008	38,726		
Other lease business revenue	2,998	3,072	1,872	2,075	3,231	2,523	6,880	7,602	2,381	2,663	259	138		
Total operating expenses from real estate leasing	11,986	15,039	8,584	14,049	6,831	9,539	59,143	61,646	32,566	38,428	10,501	11,927		
Management fee	2,416	1,768	2,966	3,092	2,096	2,186	5,913	5,968	10,077	9,962	4,071	4,168		
Utilities expenses	400	400	400	400	400	400	756	750	377	375	377	375		
Insurance premium	1,344	1,380	1,419	1,341	1,549	1,581	2	2	1,973	2,329	277	264		
Repair expenses	38	50	111	145	73	95	580	815	200	281	102	142		
Trust fee	5,924	6,616	2,894	2,482	1,381	2,014	11,397	12,726	12,481	17,934	1,909	2,568		
Taxes and dues	969	1,009	-	3,942	-	2,146	13,980	13,932	5,452	5,291	3,294	3,207		
Other expenses	893	3,814	792	2,644	1,331	1,114	26,514	27,452	2,003	2,253	468	1,200		
NOI	22,539	19,675	46,218	42,438	39,471	35,491	81,689	78,516	52,196	45,511	28,766	26,937		
Depreciation	2,769	2,796	5,431	5,445	4,196	4,198	19,066	19,094	11,112	11,389	5,183	5,185		
Operating income (loss) from real estate leasing	19,770	16,878	40,787	36,993	35,275	31,293	62,622	59,421	41,084	34,122	23,583	21,751		
Capital expenditures	1,097	-	-	519	-	456	228	850	24,042	24,893	-	143		
NCF	21,441	19,675	46,218	41,919	39,471	35,035	81,460	77,666	28,154	20,618	28,766	26,794		
Period-end book value	1,192,775	1,189,979	1,925,466	1,920,540	1,513,491	1,509,749	2,451,162	2,432,918	2,162,929	2,176,433	987,816	982,774		

## Balance of Payments of Individual Properties (7)



Asset Type	RSC	-15	RSC	:-16	RSC	-17	RSC	C-18	RSC	C-19	RSC-	20								
Property name	Urban Par	k Yoyogi	Urban Tokiwada		Urban Mitsuike		Urban Parl	k Ryogoku	Urban Park	Mizonokuchi	Urban Park Mi	yamaedaira								
Acquisition price	1,740 million yen		3,506 mil	llion yen	3,160 mil	lion yen	1,115mil	lion yen	2,019mil	llion yen	1,060millio	on yen								
Appraisal value	1,760 mil	lion yen	3,770 mil	llion yen	3,330 mil	lion yen	1,190mil	lion yen	2,100mil	llion yen	1,150milli	on yen								
Structure/Floors	RC 8F		RC 5F		RC	6F	SRC 9F		RC	5F	S Alloy-plated 3F									
Location	Shibuya Wa	ard, Tokyo	Yokohama Cit	y, Kanagawa	Yokohama Cit	y, Kanagawa	Sumida W	ard, Tokyo	Kawasaki Cit	ty, Kanagawa	Kawasaki City	, Kanagawa								
Lot area	464.0	9m²	12,544	.61 m²	10,216	.95 <b>m</b> ²	669.9	98 <b>m</b> ²	2,624	.51 <b>m</b> <sup>‡</sup>	1,239.5	i3m <sup>‡</sup>								
Total floor areas	1,418.	03 <b>m</b> ²	15,708	3.08m²	10,918	.37m²	2,351	2,351.42m <sup>2</sup> 5,029.52m <sup>2</sup>		5,029.52m <sup>2</sup>		5,029.52 <b>m</b> ²		5,029.52m <sup>2</sup>		5,029.52m²		5,029.52m²		7m²
Construction completion	Septembe	r 4, 2017	Feb 17	, 1994	March 2	4, 1992	October	31, 1997 August 23, 198		23, 1988	June 10, 2021									
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP								
Total operating revenue from real estate leasing	42,267	35,702	82,517	140,985	16,384	126,287	-	-	-	-	-									
Lease business revenue	40,816	34,717	79,609	134,337	15,351	119,167	-	-	-	-	-									
Other lease business revenue	1,451	984	2,908	6,648	1,033	7,119	-	-	-	-	-									
Total operating expenses from real estate leasing	6,658	7,812	12,829	44,625	2,897	27,429	-	-	-	-	-									
Management fee	2,189	2,035	6,406	11,341	1,626	10,795	-	-	-	-	-									
Utilities expenses	402	400	236	394	52	394	-				-									
Insurance premium	183	224	817	1,653	52	1,045	-	-												
Repair expenses Trust fee	36 582	2,284	144	414	34 80	7,382	-		-	-	-	•								
Taxes and dues	1,791	1,660	1,608 45	11,369 10,833	40	1,382	-		-		-									
Other expenses	1,791	1,157	3,570	8,617	1,012	7,476	-													
NOI	35,608	27,889	69,688	96,360	13,486	98,858				_										
Depreciation	4,393	4,393	8,416	12,624	1,951	11,707	-	_	_	_	-									
Operating income (loss) from real estate leasing	31,215	23,495	61,271	83,736	11,535	87,150	-	-	-	-	-									
3																				
Capital expenditures	-	-	-	-	-	-	-	-	-	-	-									
Capital expenditures NCF	35,608	27,889	69,688	96,360	13,486 3,304,112	98,858	-	-		-										

## Balance of Payments of Individual Properties (8)



Asset Type	RSC	-21	LGC	-01	LGC	C-02	LGC	-03	LGC	C-04	LGC	-05
Property name	Urban Park	Tsurumi	watsuki L	ogistics	Yokohama	a Logistics	Funabashi	Logistics	Baraki L	ogistics	Tokorozawa	a Logistics
		T P P R D										
Acquisition price	1,113 mil	1,113 million yen		lion yen	3,560 m	illion yen	7,875 mil	lion yen	4,700 m	illion yen	1,300 mi	llion yen
Appraisal value	1,190 mil	lion yen	7,310 mil	lion yen	4,120 m	illion yen	8,660 mil	lion yen	4,850 m	illion yen	1,380 mi	llion yen
Structure/Floors	RC	•	Steel construction steel roofing		RC	•	Building 1: Steel con zincplated steel roofing Reinforced cond	, 8 floors Building 2:	RC•	<u> </u>	S2	•
Location	Yokohama City, Kanagawa		Saitama City	y, Saitama	Yokohama Ci	ty, Kanagawa	a Funabashi	City, Chiba	Ichikawa (	City, Chiba	Tokorozawa (	City, Saitama
Lot area	2,172.70m²		15,623	.14m²	10,56	5.95 <b>m</b> ²	19,858	.00 <b>m</b> ²	6,240	.96 <b>m</b> ²	8,645	.63 <b>m</b> ²
Total floor areas	3,169.13m²		29,729.72m²		18,387.89㎡(including 256.15 m2 break areas etc.)		38,871.45㎡(two buildings combined)		12,47	1.50 <b>m</b> <sup>*</sup>	5,994.75m²	
Construction completion	February 17, 1994		October 29, 2014		October 1, 1994		1: September 25, 1992 2: August 5, 1997		August 7	14, 2015	April 30	, 1999
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	-	-	198,172	196,498			259,851	256,808				
Lease business revenue	-	-	187,718	187,713			241,854	241,899				
Other lease business revenue	-	-	10,454	8,784			17,997	14,909				
Total operating expenses from real estate leasing	-	-	31,159	29,226			54,002	50,736				
Management fee	-	-	5,920	5,908			12,508	11,773				
Utilities expenses	-	-	350	350	/ <b>+</b> \	(+)	400	400	(*)	(*)	(+)	(+)
Insurance premium	-	-	10,454	8,784	(*)	(*)	14,521	10,901	(*)	(*)	(*)	(*)
Repair expenses	-	-	284	346			409	501				
Trust fee	-	-	382	394			2,929	5,245				
Taxes and dues Other expenses	-	-	13,629	13,442			23,014	21,392 521				
NOI	-		137 167,012	167,271			205,849	206,072				
Depreciation			46,731	46,788			27,146	27,290				
Operating income (loss) from real estate leasing	-	-	120,280	120,483			178,703	178,781				
Capital expenditures	-	-	2,263	-			4,067	4,760				
<u> </u>				407.074				,				
NCF	-	-	164,748	167,271			201,782	201,311				

<sup>(\*)</sup> Not disclosed as consent for disclosure has not been obtained from the tenant.

## Balance of Payments of Individual Properties (9)



Asset Type	LGC	C-07	LGC	C-08	LGC	C-09	LGC	-10	HTL	-01	HTL	-02
Property name	Funabash Logist		Matsubush	ni Logistics	Funabashi Hi	-Tech Park I	Funabashi Hi	-Tech Park II	R&B Hotel U	Jmeda East	Smile Hote	el Namba
									ana d		Senior Charles	
Acquisition price	821 mill	821 million yen		illion yen	1,710 m	Ilion yen	702 mill	ion yen	2,069 mi	llion yen	1,750 mil	llion yen
Appraisal value	850 mill	lion yen	2,910 m	illion yen	1,710 m	Ilion yen	701 mill		2,250 mi	llion yen	1,400 mil	llion yen
Structure/Floors	R 4	4F	RC	3F	S	2F	Si	2F	RC	9F	SS	)F
Location	Funabashi city, Chiba			ishika-gun, ama	Funabashi	city, Chiba	Funabashi	city, Chiba	Osaka Cit	y, Osaka	Osaka Cit	y, Osaka
Lot area	3,964.00m²		11,58	0.65 <b>㎡</b>	13,420	).44m <sup>2</sup>	8,268	.35 <b>m</b> <sup>2</sup>	730.2	26m²	285.2	28 <b>m</b> i
Total floor areas	6,316.32m²		19,83	3.47m²	8,029	8,029.47m²		4,384.83m²		3,945.65m²		.42m²
Construction completion	Warehouse: Mar. 20, 1991 Plant: May 15, 1972 Office: May 13, 1986		March 3	31, 1997	May 19	9, 2003	September 5, 2001		October 2	20, 2000	February	6, 2008
	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing									65,362	65,392	22,374	17,626
Lease business revenue									65,362	65,392	22,374	17,626
Other lease business revenue									-	-	-	-
Total operating expenses from real estate leasing									9,228	12,015	4,130	4,421
Management fee									742	742	660	660
Utilities expenses									350	350	550	550
Insurance premium	(*)	(*)	(*)	(*)	(*)	(*)	(*)	(*)	1	3	-	-
Repair expenses									117	152	55	70
Trust fee									2,313	4,788	514	888
Taxes and dues									5,452	5,404	2,276	2,227
Other expenses									249	573	73	24
NOI Depreciation									56,134 9,949	53,377	18,243	13,204
									9,949	10,096	12,233	12,209
· · · · · · · · · · · · · · · · · · ·												
Operating income (loss) from real estate leasing									46,185	43,281	6,010	995
Operating income (loss)									46,185 3,481 52,653	9,277 44,099	6,010	995

<sup>(\*)</sup> Not disclosed as consent for disclosure has not been obtained from the tenant.

## Balance of Payments of Individual Properties (10)



Asset Type	HTL	-03	HTL	-04	HTI	L-05	HTL	06	HTL	-07	HTL	-08
Property name	Best Western kas		Best Western	n Yokohama		ukuoka Tenjin ami	GLANSIT	Akihabara	Best W Tokyo Nishika		KOKO Hotel C	saka Namba
					100 mg/s							
Acquisition price	3,827 million yen		3,248 mi	llion yen	1,970 m	illion yen	2,500 mi	llion yen	3,180 mil	lion yen	2,000 mil	lion yen
Appraisal value	3,610 mil	lion yen	3,190 mi	llion yen	1,930 m	illion yen	2,440 mi	llion yen	3,130 mil	lion yen	1,450 mil	lion yen
Structure/Floors	SRC B1	F/9F	SRC B1	F/9F	RC	10F	SRC 10	DF/B1F	S 8	 F	RC:	9F
Location	Edogawa W	ard. Tokvo	Yokohama Cit	v. Kanagawa	Fukuoka Ci	ty, Fukuoka	Chiyoda W	ard. Tokvo	Edogawa W	ard. Tokvo	Osaka Cit	v. Osaka
Lot area	1,418.		782.6			94m²	167.		657.0		335.3	
Total floor areas	5,293.		4.686			.49m²	1.081		2.755.		2.061.	
Construction completion	March 19		September 21, 1987		February 20, 2017		September 20, 2017		February 7, 2017		April 7, 2017	
T . 1	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP	10FP	11FP
Total operating revenue from real estate leasing	85,595	84,782	80,945	80,400					70,825	70,002	-	-
Lease business revenue	84,600	84,600	80,400	80,400					70,002	70,002	-	-
Other lease business revenue	995	182	545	-					823	-	-	-
Total operating expenses from real estate leasing	11,941	10,063	6,693	6,485					6,738	6,684	5,137	4,795
Management fee	1,200	1,200	1,200	1,200					990	990	1,214	979
Utilities expenses	400	400	400	400	(*)	(*)	(*)	(*)	400	400	350	350
Insurance premium	-	-	-	-			( )	( )	-	-	43	49
Repair expenses	130	159	110	135					67	90	48	64
Trust fee Taxes and dues	1,281 8,019	424	236 4,705	205 4,521					5,239	5,182	3,153	100
Other expenses	909	7,856 24	4,703	23					3,239	21	3,133	3,169
NOI	73,653	74,718	74,252	73,914					64,087	63,317	Δ5,137	△ 4,795
Depreciation	12,506	12.895	13,069	13,069					10.857	10,857	9,035	9,050
Operating income (loss) from real estate leasing	61,146	61,823	61,183	60,845					53,230	52,460	Δ14,173	△ 13,845
Capital expenditures	19,951	-	-	-					-	-	114	-
NCF	53,702	74,718	74,252	73,914					64,087	63,317	△5,252	△ 4,795
Period-end book value	3,867,247	3,854,352	3,247,472	3,234,403	1,948,273	1,939,625	2,499,306	2,494,663	3,154,095	3,143,237	1,980,186	1,971,136

<sup>(\*)</sup> Not disclosed as consent for disclosure has not been obtained from the tenant.

## Balance of Payments of Individual Properties (11)



	Ofi	Office		Retail		Residence		Logistics		Hotel		Total	
	10FP	11FP	10FP	11FP									
Total operating revenue from real estate leasing	2,217,108	2,107,587	1,014,452	931,809	968,232	1,121,634	1,022,855	950,535	425,972	424,718	5,648,622	5,536,284	
Lease business revenue	2,009,772	1,917,333	919,348	858,427	925,540	1,068,828	981,246	915,373	423,608	424,536	5,259,516	5,184,498	
Other lease business revenue	207,336	190,253	95,104	73,381	42,691	52,806	41,608	35,161	2,364	182	389,105	351,786	
Total operating expenses from real estate leasing	642,495	623,899	415,583	376,322	262,756	332,735	176,804	169,305	53,322	53,890	1,550,962	1,556,153	
Management fee	162,720	158,173	149,968	147,741	59,172	73,644	33,116	32,348	7,733	7,498	412,710	419,406	
Utilities expenses	7,324	7,275	2,865	3,000	5,553	6,039	3,671	3,350	3,200	3,200	22,614	22,864	
Insurance premium	128,602	114,861	116,579	94,661	17,558	19,254	38,562	31,732	45	53	301,349	260,562	
Repair expenses	3,192	4,171	1,766	2,290	1,916	3,071	1,618	1,874	615	784	9,110	12,192	
Trust fee	86,971	93,577	11,346	12,750	68,977	90,198	10,307	17,273	4,345	6,405	181,948	220,204	
Taxes and dues	169,874	165,167	83,885	74,997	51,153	67,594	84,811	78,219	35,677	35,153	425,403	421,132	
Other expenses	83,809	80,672	49,172	40,881	58,423	72,932	4,715	4,507	1,704	795	197,825	199,789	
NOI	1,574,612	1,483,687	598,869	555,486	705,476	788,899	846,050	781,230	372,650	370,827	4,097,659	3,980,131	
Depreciation	205,343	208,497	78,959	74,235	109,543	124,444	153,564	144,368	80,942	81,468	628,353	633,013	
Operating income (loss) from real estate leasing	1,369,269	1,275,189	519,909	481,251	595,932	664,455	692,486	636,861	291,707	289,359	3,469,305	3,347,117	
Capital expenditures	170,716	266,996	63,755	18,489	46,402	45,014	27,479	23,662	23,546	9,277	331,900	363,439	
NCF	1,403,896	1,216,691	535,113	536,997	659,074	743,885	818,571	757,567	349,103	361,550	3,765,759	3,616,692	
Period-end book value	68,134,518	68,192,339	15,260,962	15,205,216	33,224,657	33,145,227	30,018,678	29,897,972	20,468,131	20,395,940	167,106,948	166,836,697	

#### Note



- P13 (note1) "The current rent levels of existing tenants" is the rent stated in the lease agreement effective as of the end of April 2021 for the 3 residence anticipated to be acquired excluding Urban Park Miyamae-daira (only residential portions for Urban Park Ryogoku, and not the sublease contract but the lease contracts with end tenants for Urban Park Mizonokuchi), and offered rent as of the end of June 2021, for Urban Park Miyamae-daira, each converted to tsubo. The same shall apply hereinafter.
  - "The assumed rents for new tenants" is the market rent (yen/m²) as stated in real estate appraisal reports SAR obtained for Assets to be Acquired (only residential portions for Urban Park Ryogoku) converted to tsubo, and refers to the rent expected to be agreed upon in lease agreements with new tenants in each real estate estimated by the real estate appraiser as of June 1,2021. These values are estimates based on expectations by the real estate appraiser for agreed rent with new tenants, and does not suggest the ability to raise agreed rent by existing tenants to the same level. Furthermore, when seeking tenants for Assets to be Acquired, there is no guarantee that agreements can be reached at the value stated as "The assumed rents for new tenants." As of the date of this document, a business corporation has rented all units in Urban Park Tsurumi for use as company housing. The same shall apply hereinafter.
- P.19 (note3) "DBJ Green Building Certification" is a certification under the framework system (hereinafter, "the framework") established by Development Bank of Japan Inc. (hereinafter, "DBJ") in April 2011 to support properties with environmental and social awareness ("Green Building"). The framework rates and certifies properties required by society and the economy based on a comprehensive assessment covering items from environmental performance of properties to measures for various stakeholders including disaster prevention and consideration for local communities, and supports such initiatives. Japan Real Estate Institute (JREI) has conducted certification, while DBJ has controlled the overall framework since August 2017. The framework has five levels of certification (\*\*\psi \*\*\psi \*\*\p
  - (note4) "Green lease contracts" indicates the lease contracts stating that the lessor and the tenant jointly determine rules including reduction of environmental burdens such as energy saving of properties and improvement of working environment by concluding contracts, memorandums, etc., and implement such rules.
- P24 (note5) "Portfolio appraisal NOI yield" means the following:
  For "As of End of July 2021 (11th FP)", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports to the total acquisition price of the real estate properties held as of July 31, 2021 (End of 11th FP);
  for "Assets Acquired upon Public Offering (August 2021)", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate

appraisal reports to the total acquisition price of the Assets Acquired upon Public Offering; for "Post-Acquisitions", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports to the total acquisition price of all 60acquired assets:

in each case rounded to one decimal place. The same shall apply hereinafter.

"Post-depreciation appraisal NOI yield" means the following:
For "As of End of July 2021 (11th FP)", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports less depreciation cost anticipated by the Asset Manager to the total acquisition price of the real estate properties held as of July 31, 2021 (End of 11th FP); for "Assets Acquired upon Public Offering (August 2021)", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports less depreciation cost anticipated by the Asset Manager to the total acquisition price of the Assets Acquired upon Public Offering; for "Post-Acquisitions", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports less depreciation

for "Post-Acquisitions", the ratio of the sum of net operating income (NOI) calculated based on the direct capitalization method in real estate appraisal reports less depreciation cost anticipated by the Asset Manager to the total acquisition price of all 60 acquired assets;

in each case rounded to one decimal place. The same shall apply hereinafter.

(note7) "Ratio of Assets in Tokyo area" means the following:
For "As of End of July 2021 (11th FP)", the ratio of total acquisition price of real estate properties held by SAR which are located in the Tokyo area as of July 31, 2021 (End of 11th FP) to the total acquisition price of all real estate properties etc. held as of the same date;

for "Assets Acquired upon Public Offering (August 2021)", the ratio of the total acquisition price of the Assets Acquired upon Public Offering which are located in the Tokyo area to the total acquisition price of all of the Assets Acquired upon Public Offering,

for "Post-Acquisitions", the ratio of the total acquisition price of all acquired assets which are located in the Tokyo area to the total acquisition price of all 60 acquired assets, in each case rounded to one decimal place.

#### Note



P24	(note8)	"Ratio of Mid-size assets" means the following: For "As of End of July 2021 (11th FP)", the ratio of the total acquisition price of "mid-size assets" held as of the end of July 31, 2021 (end of 11th FP) to the total acquisition price of all real estate properties etc. held as of the same date; for "Assets Acquired upon Public Offering (August 2021)", the ratio of the total acquisition price of "mid-size assets" among the Assets Acquired upon Public Offering to the total acquisition price of all of the Assets Acquired upon Public Offering; and for "Post-Acquisitions", the ratio of the total acquisition price of "mid-size assets" among all 60 acquired assets to the total acquisition price of all 60 acquired assets. The same shall apply hereinafter.
	(note9)	"Ratio of Assets Acquired from Sponsor Group" is , for "End of January 2021 (10th FP)," the ratio of the total acquisition price of the properties acquired from the Sponsor Group (excluding the properties succeeded from SSR through the Merger and acquired using warehousing functions or sponsor forward commitment. The same shall apply in this Note 4) held as of January 31, 2021 (End of 10th FP) to the total acquisition price of the properties held as of January 31, 2021 (End of 10th FP) (excluding the properties succeeded from SSR through the Merger), for "Assets to be Acquired", the ratio of the total Anticipated Acquisition price of the properties which will be acquired from the Sponsor Group (excluding the properties acquired using warehousing functions or sponsor forward commitment) to the total Anticipated Acquisition price, for "After Anticipated Acquisitions", the ratio of the total (Anticipated) Acquisition price of the properties (excluding the properties succeeded from SSR through the Merger). The same shall apply hereinafter.
P.25	(note10)	As of the date of this document, the SPC belonging to the Sponsor Group owns the land for the housing development project, and the confirmation for construction of the building has already been obtained and construction work has commenced. SAR does not plan to acquire such development projects, etc., and there is no guarantee that SAR will be able to acquire it in the future as of the date of this document.
	(note11)	"Fukuoka area" refers to Fukuoka city and its urban area for residences and logistics facilities, and refers to Fukuoka city for other asset types.
	(note12)	"Greater Tokyo area" refers to Tokyo prefecture (excluding the 23 wards) and major cities in Kanagawa (excluding Kawasaki and Yokohama cities) and Saitama prefectures for Office and Retail properties.
P30	(note13)	"Acquired from Star Asia Group" refers to the properties acquired or to be acquired from the sponsor group, including properties previously held by SSR, out of a total of 67 properties, including properties acquired by SAR up to the date of this document (including properties already sold) and the properties to be acquired (total acquisition price of 196.4 billion yen). Acquisitions from SPC in which funds managed by Star Asia Group are investing in silent partnerships as part of its provision of warehousing function and acquisitions using sponsor forward commitment are excluded. The 18 properties acquired through the Merger are included in properties acquired from Star Asia Group.
	(note14)	"Properties acquired with support by Star Asia Group" are the properties for which Star Asia Group provided support, such as warehousing, securing properties through sponsor forward commitment, investment in equity interest in a silent partnership for SPC holding properties (including the minority investment), etc. of the 67 properties acquired by SAR up to the date of this document (including properties already sold) and the properties to be acquired (total anticipated acquisition price of 196.4 billion yen).
	(note15)	As of the date of this document, the SPC belonging to the Sponsor Group owns the land for the housing development project, and the confirmation for construction of the building has already been obtained and construction work has commenced. SAR does not plan to acquire such development projects, etc., and there is no guarantee that SAR will be able to acquire it in the future as of the date of this document.
	(note16)	"Appraisal value" of properties under management by Star Asia Group is calculated based on the appraisal value stated in the latest appraisal report of properties under management by Star Asia Group (of the assets held by Star Asia Group as of the end of May 2021, those that are real estate, and do not fall under any of the SAR's assets currently held, Assets to be Acquired, assets for which SAR holds preferential negotiation rights as of the end of May 2021, or assets held by Polaris Holdings or its

consolidated subsidiaries. The same applies hereinafter). As of the date of this document, SAR does not plan to acquire any of the properties under management by Star Asia

Group, and there is no guarantee that such properties will be acquired in the future.



#### **Disclaimer**

This document has been prepared to provide information and is not for soliciting and inviting investment in or recommending transaction of certain products. SAR does not guarantee the accuracy or completeness of the information provided in this document although effort has been made to provide correct information based on information available to SAR. Moreover, please note that the contents of this document are subject to change or removal without prior notice. Duplication and reproduction, etc. of the contents contained in this document without prior consent is prohibited. This document includes graphs, data, etc. publicly disclosed by third parties. Furthermore, the document also includes analysis, judgement and other opinions by Star Asia Investment Management, Co,. Ltd. concerning such information. This document discusses future expectations, identifies strategies, contains projections of our results operations or financial condition, or states other forward-looking information based on certain assumptions, estimates and projections, Known and unknown risks, uncertainties and other factors could cause our actual results, performance or achievements to differ materially from those contained or implied in any forward-looking statement. We cannot give any assurances that the expectations expressed in these forward-looking statements will turn out to be correct.

Copying, reprinting or any other use of the contents of this document without prior approval is strictly prohibited.

■ Contact regarding this material

Akiko Kanno, Director and CFO (General Manager of Finance Management Department)

Star Asia Investment Management Co., Ltd.

Atago Green Hills Mori Tower 18F, 2-5-1, Atago, Minato-ku, Tokyo 105-6218

Tel: +81-3-5425-1340