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For Immediate Release

Real Estate Investment Trust Securities Issuer
Star Asia Investment Corporation
Representative: Atsushi Kato, Executive Officer

(Code: 3468)

**Asset Management Company** 

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# Notice Concerning Hotel Operation Performance (for November 2023)

Star Asia Investment Corporation ("SAR") announces today the monthly performance results of hotels with variable rent for the month of November 2023 and cumulative total to November 2023 for the current FP16 (ending January 31, 2024) as described below.

Starting from September 2023, SAR has continued to disclose monthly performance data of the hotel assets from which it receives variable rent or income, to the extent the lessees have agreed to such disclosures.

### 1. Performance

	Name of Property	Item		FP16
NO.			Nov. 2023	(Aug. 1, 2023 to
				Jan. 31, 2024)
				Total / Average
				(Aug. 1, 2023 to
				Nov. 30, 2023)
		Occupancy rate (%)	82.7	83.2
HTL-02	Smile Hotel Namba	ADR (yen)	7,886	7,393
HIL-02	Sitille notel Namba	Rev PAR (yen)	6,521	6,152
		GOR (mn yen)	17	67
	REMBRANDT STYLE Tokyo Nishikasai	Occupancy rate (%)	83.0	83.2
HTL-03		ADR (yen)	9,424	8,571
HIL-U3		Rev PAR (yen)	7,821	7,131
		GOR (mn yen)	Not disclosed (note 6)	Not disclosed (note 6)
		Occupancy rate (%)	85.4	84.7
UTI 07	REMBRANDT STYLE	ADR (yen)	10,735	10,291
HTL-07	Tokyo Nishikasai Grande	Rev PAR (yen)	9,167	8,721
	GOR (mn yen) Not disclosed (note	Not disclosed (note 6)	Not disclosed (note 6)	
		Occupancy rate (%)	88.6	88.3
LITL OO	KOKO HOTEL	ADR (yen)	9,031	8,338
HTL-08	Osaka Namba	Rev PAR (yen)	7,999	7,364
		GOR (mn yen)	24	90



NO.	Name of Property	ltem	Nov. 2023	FP16 (Aug. 1, 2023 to Jan. 31, 2024) Total / Average (Aug. 1, 2023 to Nov. 30, 2023)
	KOKO HOTEL	Occupancy rate (%)	96.0	94.4
HTL-10	Ginza 1-Chome	ADR (yen)	Nov. 2023    Nov. 2023   Jan. 3   Total / (Aug. 1	15,965
	(note 7)	Rev PAR (yen)		15,072
		GOR (mn yen)		426
	KOKO HOTEL	Occupancy rate (%)	96.0 16,665 15,998 147 86.3 6,708 5,791 47 81.4 11,982 9,756 48 82.8 9,078 7,514 59 70.9 6,263 4,443 41 81.7 6,630 5,418 24 87.6 12,107 10,609 79	90.7
HTL-11	Sapporo Ekimae (note 7)	ADR (yen)		9,270
		Rev PAR (yen)	5,791	8,409
	,	GOR (mn yen)	47 81.4 11,982 9,756 48 82.8	195
	KOKO HOTEL	Occupancy rate (%)	81.4	76.4
HTL-12	Fukuoka Tenjin (note 7)	ADR (yen)	11,982	11,123
		Rev PAR (yen)	9,756	8,496
	(	GOR (mn yen)	48	128
	KOKO HOTEL Hiroshima Ekimae (note 7)	Occupancy rate (%)	82.8	84.1
HTL-13		ADR (yen)	9,078	8,663
11112 13		Rev PAR (yen)	7,514	7,286
	(note 7)	GOR (mn yen)	59	175
	KOKO HOTEL	Occupancy rate (%)	70.9	66.5
LITI 14	KOKO HOTEL	ADR (yen)	6,263	7,095
HTL-14	Kagoshima Tenmonkan	Rev PAR (yen)	4,443	4,715
	(note 7)	GOR (mn yen)	41	134
	Fine Hetel	Occupancy rate (%)	81.7	85.0
1171 45	Fino Hotel Sapporo Odori (note 7)	ADR (yen)	6,630	9,406
HTL-15		Rev PAR (yen)	5,418	7,993
		GOR (mn yen)	24	108
	Best Western Plus Fukuoka Tenjin-minami (note 7)	Occupancy rate (%)	87.6	81.6
UTL 46		ADR (yen)	12,107	11,348
HTL-16		Rev PAR (yen)	10,609	9,257
		GOR (mn yen)	79	210
		Occupancy rate (%)	84.2	83.2
Total / Av	erage	ADR (yen)	10,212	10,176
		Rev PAR (yen)	87.6 12,107 10,609 79 84.2	8,470

- (note 1) Each of the above figures are based on information provided by the tenants. As the figures are unaudited, their accuracy and completeness are not guaranteed, and the above figures may differ from the figures presented in materials such as the annual securities reports.
- (note 2) Occupancy rate: The number of guest rooms sold during the period is divided by the number of guest rooms available during the same period. It is rounded down to the first decimal place.
- (note 3) ADR (Average Daily Rate): Total revenues from guest room sales during a certain period (including service charges) is divided by the total number of guest rooms sold during the same period. It is rounded down to the nearest whole yen.
- (note 4) Rev PAR (Revenue Per Available Room): Total revenues from guest room sales during a certain period is divided by the total number of available guest rooms during the same period. It is rounded down to the



nearest whole yen.

- (note 5) GOR: Gross operating revenue earned by lessee from hotel operations and other ancillary businesses. It is rounded down to the nearest millions of yen.
- (note 6) Not disclosed due to request from the tenant.
- (note 7) Acquired on September 1, 2023.

#### Special Items

The number of foreigners visiting Japan in the month of November 2023 was more or less at the same level as in November 2019, and exceeded 2 million visitors for 6 consecutive months.

Within this environment, the actual performance of hotels held by SAR are as described above. this environment.

The hotels located in the Tokyo, Osaka, and Fukuoka areas have continued to perform well, by acquiring both inbound visitors and domestic demand. On the other hand, with respect to hotels located in the Hokkaido area, the operator has conducted revenue management such as efforts to increase occupancy rates as much as possible by adjusting ADR in response to seasonal variation factors. As a result, the operating results for the month of November of the above mentioned 11 hotels have exceeded the performance of the month of October for all of the performance factors (occupancy rates, ADR, and RevPAR), and the cumulative performance to date for the 16<sup>th</sup> Fiscal Period is at a level exceeding SAR's business forecast assumption.

Other details are planned to be explained in the Official YouTube channel.

### https://www.youtube.com/@user-wf8jo1ct6p

For the operating results forecast of SAR, please refer to "(REIT) Financial Report for Fiscal Period Ended July 31, 2023" announced on September 13, 2023.

\*SAR HP URL: https://starasia-reit.com/en/



# <Reference>

# Rent Structure and List of Hotels

NO.	Name of Discount.	Rent Structure	
NO.	Name of Property	Fixed	Variable
HTL-01	R&B Hotel Umeda East	0	_
HTL-02	Smile Hotel Namba	0	•
HTL-03	REMBRANDT STYLE Tokyo Nishikasai	0	•
HTL-04	BEST WESTERN Yokohama	0	0
HTL-05	The BREAKFAST HOTEL FUKUOKA TENJIN	0	0
HTL-06	GLANSIT AKIHABARA	0	_
HTL-07	REMBRANDT STYLE Tokyo Nishikasai Grande	0	•
HTL-08	KOKO HOTEL Osaka Namba	_	•
HTL-09	abeno nini (Hotel)	$\circ$	_
HTL-10	KOKO HOTEL Ginza 1-Chome	$\circ$	•
HTL-11	KOKO HOTEL Sapporo Ekimae	$\circ$	•
HTL-12	KOKO HOTEL Fukuoka Tenjin	0	•
HTL-13	KOKO HOTEL Hiroshima Ekimae	0	•
HTL-14	KOKO HOTEL Kagoshima Tenmonkan	0	•
HTL-15	Fino Hotel Sapporo Odori	0	•
HTL-16	Best Western Plus Fukuoka Tenjin-minami	0	•

The hotels marked with ● are those whose tenants have consented to disclosure of parts of the operation performance data.

This is an English translation of the announcement in Japanese dated December 25, 2023. However, no assurance or warranties are given for the completeness or accuracy of this English translation.