

May 10, 2019

Real Estate Investment Trust Securities Issuer Star Asia Investment Corporation Representative: Atsushi Kato, Executive Director (Code: 3468) Asset Management Company

Star Asia Investment Management Co., Ltd. Representative : Atsushi Kato, President and CEO Contact : Akiko Kanno, Director and CFO TEL: +81-3-5425-1340

Supplementary Explanatory Material

Regarding Today's Timely Disclosure (1)

~Proposal Material from the Star Asia Group to all unitholders of Sakura Sogo REIT Investment Corporation ~

<Today's Timely Disclosure >

- [Notice Concerning Proposal for Merger between Sakura Sogo REIT Investment Corporation and Star Asia Investment Corporation]
- Supplementary Explanatory Material Regarding Today's Timely Disclosure (2) ~Explanatory Material to all unitholders of Star Asia Investment Corporation ~ J

This document was drafted by Lion Partners GK and presented to the unitholders of Sakura Sogo REIT Investment Corporation. Refer to today's Supplementary Explanatory Material 2 regarding the "Notice Regarding the Proposal for Merger of Star Asia Investment Corporation and Sakura Sogo REIT Investment Corporation by the Star Asia Group" and the relevant press release for the material drafted by Star Asia Investment Corporation and Star Asia Investment Management and presented to unitholders of Star Asia Investment Corporation

Unitholders of Sakura Sogo REIT Investment Corporation

Proposal for Merger of Sakura Sogo REIT Investment Corporation and Star Asia Investment Corporation

May 10, 2019



A Message to Unitholders of Sakura Sogo REIT Investment Corporation from Star Asia Group



- SAR has a strong track record of growth and generating robust unitholder value
- We are one of the <u>largest</u> unitholders of Sakura Sogo REIT Investment Corporation (SSR), holding 11,971 units or about 3.6% in total
- This is a merger proposed by one of the largest unitholders for the benefit of ALL unitholders

Malcolm F. MacLean IV Taro Masuyama Star Asia Group Star Asia Group Managing Partner Managing Partner (signature) (signature) Toru Sugihara Lion Partners GK (Star Asia Group) **Representative Director** (signature)

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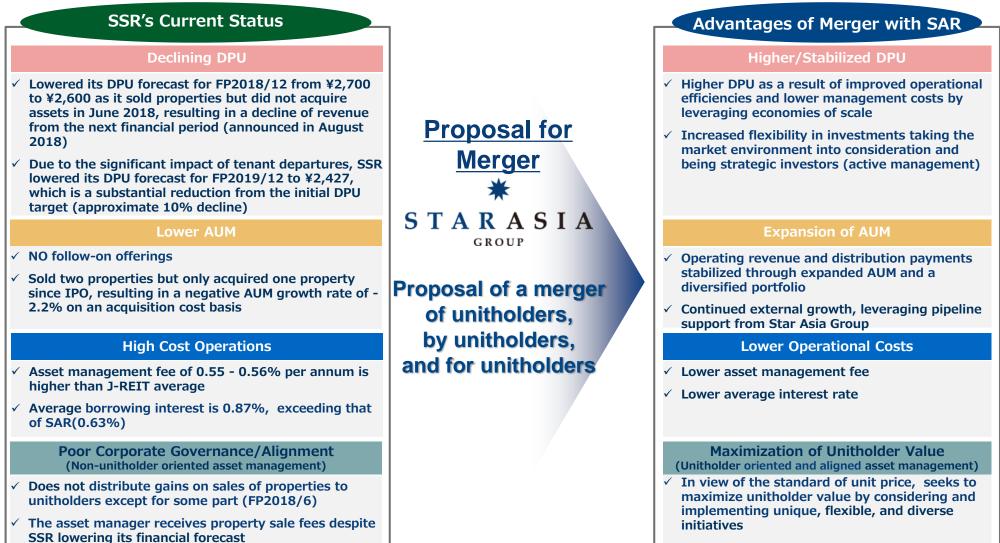
1. Proposal for Merger

 $\sim \! \rm Proposal$ of a Merger Between SSR and SAR \sim

Proposal for Merger (1) Improving Unitholder Value through a Merger with SAR

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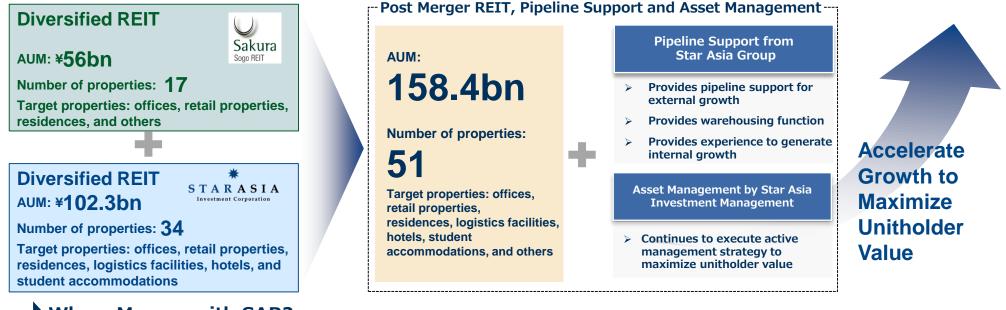
As a unitholder of Sakura Sogo REIT (SSR), we would like to propose a merger between SSR and Star Asia Investment Corporation (SAR) to significantly improve SSR's unitholder current and future value We are confident that the proposed merger will benefit all of SSR's unitholders



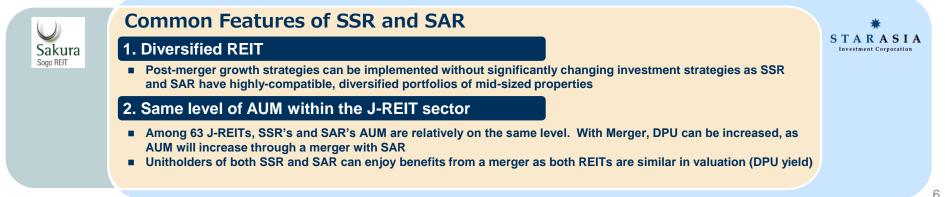
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Proposal for Merger (2) Merger between SSR and SAR

We, as one of the largest unitholders of SSR, strongly believe that given the current underwhelming situation of SSR, a merger between SSR and SAR is clearly the best decision to maximize unitholder value We aim to improve market valuation and target sustainable growth by leveraging the increase in AUM due to the merger



• Why a Merger with SAR?



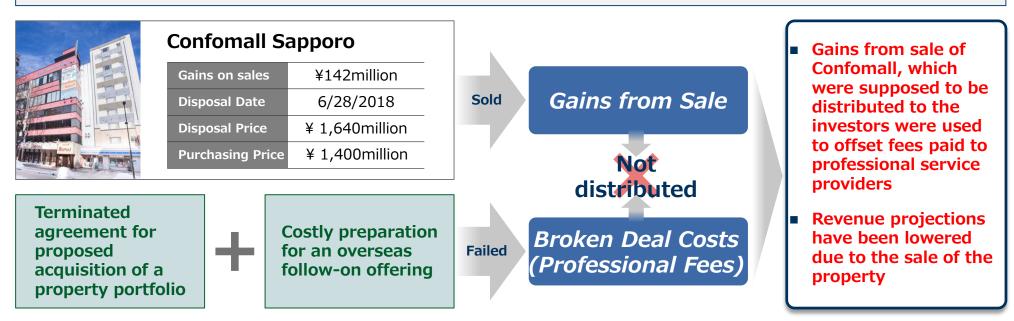
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Proposal for Merger (3) Sakura Sogo REIT's Corporate Actions that are Contrary to its Basic Principles

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Sakura Sogo REIT's basic principles (Excerpt from disclosure documents)

The basic philosophy of the Investment Corporation is to leverage its core feature as a diversified REIT, to secure a stable income over the medium to long-term and maximize unitholder value by building a portfolio which the Investment Corporation believes to be optimal in light of the real estate investment environment and pursuing both cash-flow growth and stability.

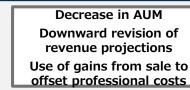


What does "Maximize Unitholder Value" mean for Sakura Sogo REIT Investment Corporation?

Validation results of the above corporate actions

Cash-flow growth (Growth)

Cash-flow stability (Stability)

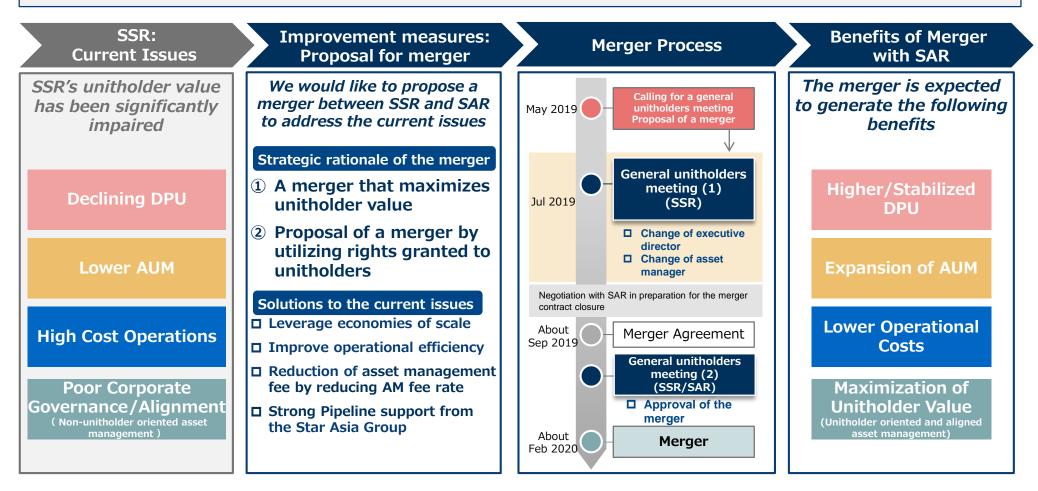


Destruction of Unitholder Value

Proposal for Merger (4)

Overview of Merger Process

- In order to consummate the merger, convening of two general unitholders meetings is scheduled for the purpose of (1) replacing the executive director and asset manager of Sakura Sogo REIT Investment Corporation and (2) approval of the merger.
- We would like for unitholders to vote for the agenda items proposed by the Star Asia Group at the first Sakura Sogo REIT Investment Corporation general unitholders meeting requested by the Star Asia Group (see the next page for details)

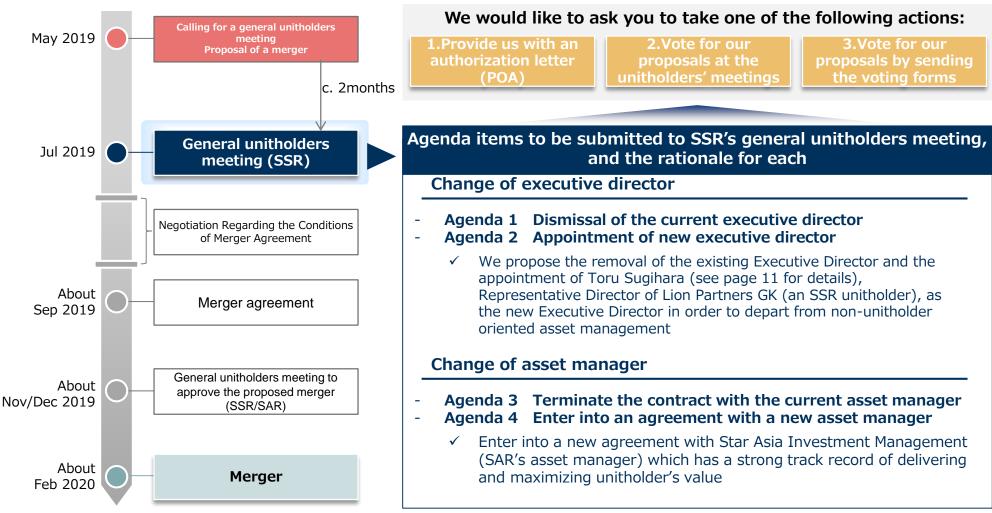


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Proposal for Merger (5) About agenda items of SSR's general unitholders meeting

- Lion Partners GK, a Star Asia Group Company, called for an SSR general unitholders meeting on May 10, 2019 to deliver our proposal to replace the current Executive Director and Asset Manager as an interim step towards the ultimate goal of a merger between SSR and SAR
- Based on the following proposal, we respectfully seek for you to submit a proxy letter to Lion Partners GK or vote FOR the proposed agendas



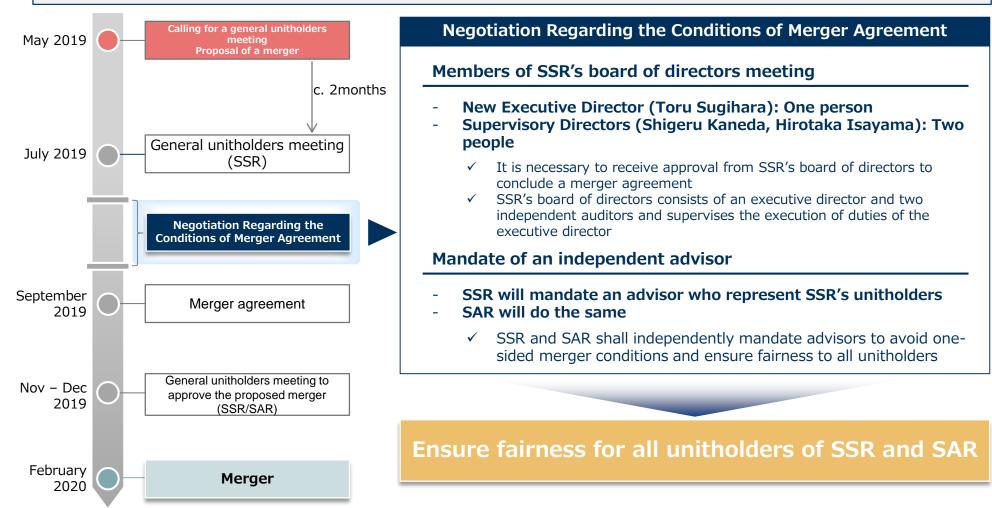


(Reference) Negotiation on Conditions of the Merger Agreement

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~ Negotiation on optimal and fair conditions for unitholders of SSR and SAR

- Toru Sugihara was appointed as the new executive director at SSR's general unitholders meeting. If the asset management entrustment contract with Star Asia Investment Management is approved, then we will negotiate conditions to conclude a merger agreement
- SSR and SAR shall independently mandate advisors to negotiate the best conditions for unitholders of both SSR and SAR and to ensure fairness to all unitholders



Proposal for Merger (6) Introduction of our nominee for the new Executive Director



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We would like to propose removal of the existing Executive Director and appointment of Toru Sugihara, Representative Director of Lion Partners GK (a Star Asia Group), as the new Executive Director in order to depart from non-unitholder oriented asset management

Our nominee for the new Executive Director of SSR



Toru Sugihara

Representative Director of Lion Partners GK (Star Asia Group Company) (Former Director and CFO of Star Asia Investment Corporation)

Ever since the creation of the J-REIT market, I have focus on and desired its growth from the standpoint of a securities firm and as a REIT sponsor. Since June 2015, I have worked as a REIT asset manager to win the trust of investors as widely as possible through the optimal management of assets. Based on a deep understanding of the systems and history of the J-REIT market I am conducting corporate action through an unprecedented use of the unitholders' right to call for a general unitholders meeting in order to benefit the J-REIT market and its investors and to aid further market development

This proposal is a call for a general unitholders meeting, aiming for a merger for unitholders by minority unitholders, which would be a first for the J-REIT market, and it is my strong conviction that the proposal will undoubtedly benefit all unitholders

		Bio
April 1991	Joined Nomura Securities Co., Ltd.	Involved in ECM, DCM, and investment trust sales activities for retail and corporate investors in the Shin- Urayasu and Ueno branch offices In 2000, became responsible for the real estate sector, and was involved in IPOs/POs of companies and J-REITs, securitization of real estate, and origination of private real estate funds
October 2006	Joined Barclays Securities Japan Limited	Provided and arranged non-recourse real estate loans as an officer responsible for the Japanese real estate sector. Involved in the origination and restructuring of CMBSs
July 2012	Joined Kenedix, Inc.	Developed investment proposals relating to real estate, real estate loans, etc. Originated bridge funds for the group's REIT
February 2015	Joined the Tokyo Branch of Star Asia Management Japan Ltd.	Joined the company as an officer responsible for planning and implementation of group strategies
June 2015	Seconded to Star Asia Investment Management Co., Ltd. as Executive Director and CFO	Seconded to Star Asia Investment Management as an officer responsible for origination of J-REITs
August 2015	Director and CFO of Star Asia Investment Management Co., Ltd.	Achieved IPO for the company as planned by negotiating with authorities, developing investment policies, and funding by way of investment corporations. After the IPO, executed three capital increases and developed proposals for mezzanine loan investments
April 2019	Representative Director of Lion Partners GK (Star Asia Group Company)	Responsible for making the proposal to realize the first merger of J-REITs by minority unitholders for unitholders

Proposal for Merger (7)

Introduction of new asset management company candidate and proposals

concerning the new asset management agreement

We would like to consummate a new asset management entrustment agreement with Star Asia Investment Management.

Star Asia Investment Management has a strong track record of generating and maximizing unitholder value as the asset manager of SAR (see page 19 for details)

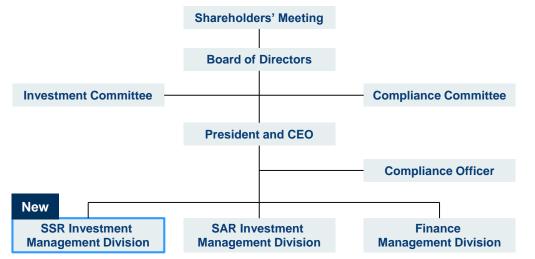
If the replacement of the asset manager is approved at SSR's general unitholders meeting, then we would like to propose that employees of Sakura Real Estate Funds Management transfer to Star Asia Investment Management

Star Asia Group's proposal for Employees of Sakura Real Estate Funds Management

- If the above proposed agenda is approved at SSR's general unitholders meeting, we would like to propose that employees of Sakura Real Estate Funds Management transfer to Star Asia Investment Management upon replacing the asset manager in order to maintain consistency with current asset management

Organization chart of Star Asia Investment Management after the merger

- This is a draft organization of Star Asia Investment Management during the period from the effective date of the new asset management entrustment agreement to the merger



Key members of Star Asia Investment Management



Name

Bio

Name Atsushi Kato

Position President and CEO

Bio

After entering Nomura Real Estate Development Co., Ltd., he worked for Showa Ota Ernst & Young, and then entered Nomura Securities Co, Ltd. After being involved in the asset finance business including support in establishing J-REITs, he joined Star Asia Investment Management Co., Ltd

Satoshi Obara

Position Director and CEO

After joining Nissho Iwai Corporation (current: Sojitz Corporation), he worked for Morgan Stanley Capital K.K where he engaged in acquisition and asset management of private funds. After entering Hulic Co.,Ltd, he engaged in REIT management at Hulic REIT Management Co.,Ltd





Name Akiko Kanno

Position Director and CFO (General Manager of the Finance Management Department)

Bio

Involved in IR, legal, management planning tasks, etc. at Fujita Corporation. Thereafter, involved in startup work for an overseas base of the GMO Internet Group and oversaw management departments of several overseas bases





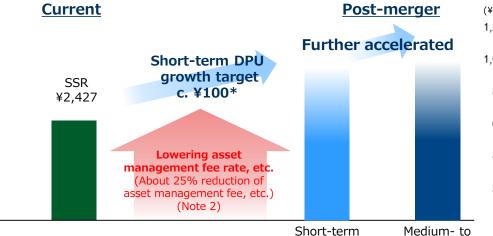
2. How a Merger will Benefit SSR's Unitholders

How a Merger will Benefit SSR's Unitholders (1) Improving unitholder value--Growth in DPU and Market Cap



Post Merger DPU

The post-merger REIT will aim to increase the DPU by ¥100 in the short term and increase it further in the medium to long term through cost reductions (lowering the asset management fee rate, etc.)



Note1: Provisional calculation in case of a merger under the condition of the unit price as of the end of April, 2019, and on pre-unit splits basis

Note 2: As of May 10, 2019, a roughly 25% reduction of asset management fee which is currently paid by Sakura Sogo REIT Investment Corporation to Sakura Real Estate Management is envisaged by bringing it in line with the fee paid by Star Asia Investment Corporation to Star Asia Investment Management

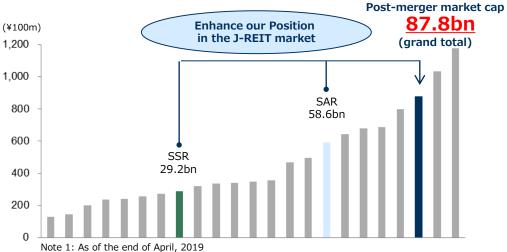
Post Merger DPU Growth Scenario

- > Medium to long-term synergies Short-term cost synergies (Aiming for reducing ¥100m or more)
- Lower asset management fee
- About 25% reduction of asset management fee
- Reduction in remuneration for directors
- Reduction in costs for general administration/asset custody
- Reduction of professional service fees, etc.

long-term

- Lower cost of debt (incl. bank loans)
- Reduction in asset management costs as a result of increased AUM (economies of scale)
- Improved profitability of assets as a result of active management by Star Asia Group

- Post Merger Market Cap
- Post-merger market cap will increase by 3.0x to ¥87.8bn (total)
- Improved trading volume/liquidty and expansion of the unitholder base can be expected



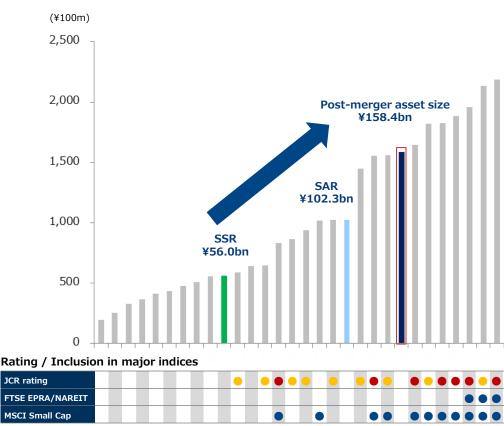
Note 2: REITs with market caps of less than ¥120bn are included in the above graph

- **Benefits of a Larger Market Cap**
- Increased trading volume and liquidity ✓
- Stability in unit price ~
- Acquisition of credit rating \checkmark
- More likely to be included in major REIT indices √
- Increased visibility in the institutional investor \checkmark community
- Expansion of unitholder base \checkmark

How a Merger will Benefit SSR's Unitholders (2) Improvement of Unitholders value: Increase in AUM, Portfolio reinforcement S T A R A S I A



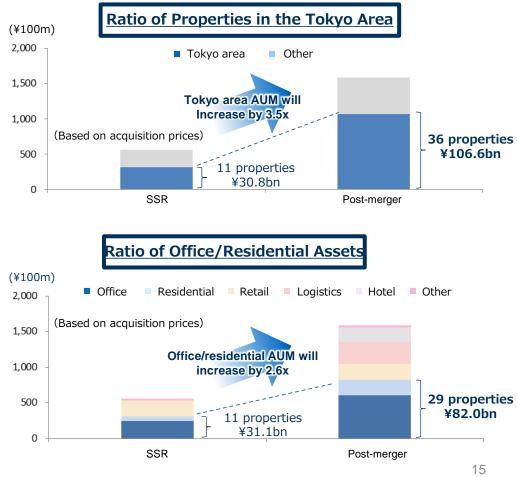
- SSR's current AUM is ¥56bn (on an acquisition price basis)
- <u>Post-merger, the total AUM will be ¥158.4bn (increase by around 2.8x)</u>, and enhancement of the market position can be expected
- Increased potential for obtaining a credit rating and inclusion into several indexes

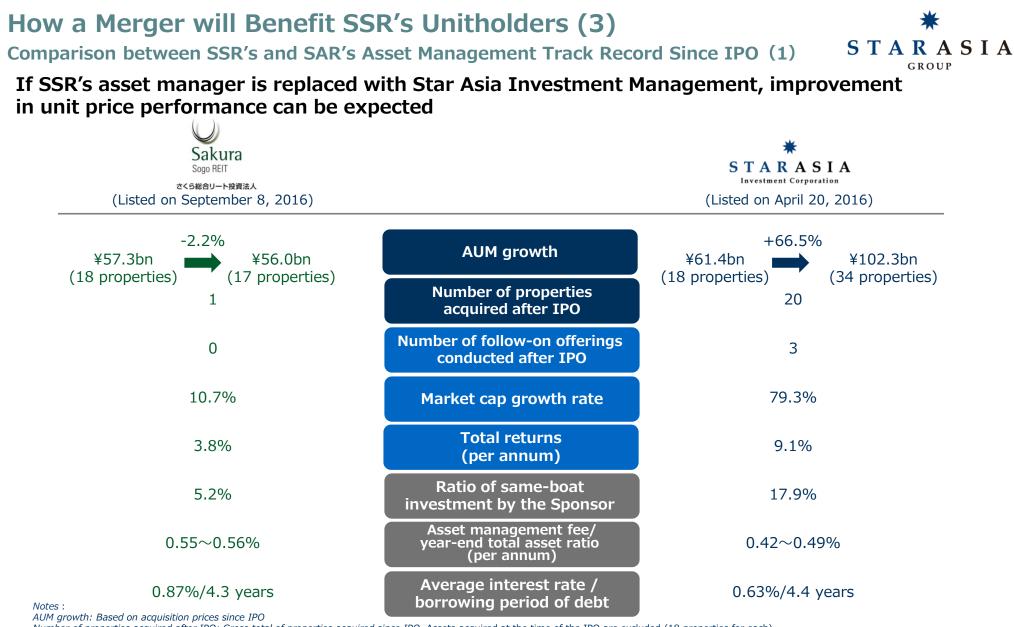


represents a JCR rating of AA-, and

Portfolio Quality and progress of dispersion

- The ratio of properties located in the Tokyo area where revenues are expected to stably grow will increase. Portfolio quality is also expected to significantly improve as a result of an increased ratio of medium-size office and residential assets (particularly attractive categories from an investor demand perspective)
- More proactive asset replacement, which maximizes unitholder value, will be possible as the number of liquid properties will increase
- By the progress of portfolio dispersion, stability will be improved





Number of properties acquired after IPO: Gross total of properties acquired since IPO. Assets acquired at the time of the IPO are excluded (18 properties for each) Number of follow-on offerings conducted after IPO: Assets acquired at the time of the IPO are excluded

Number of follow-on offerings conducted after IPO: Excludes IPO

Market cap growth rate: From the closing price of the IPO date to the end of April 2018

Total returns(per annum): Calculated based on total DPU from the IPO through the latest FP and increase/decrease from the IPO price as of April 29, 2019

Ratio of same-boat investment by the Sponsor: As of the latest fiscal period end

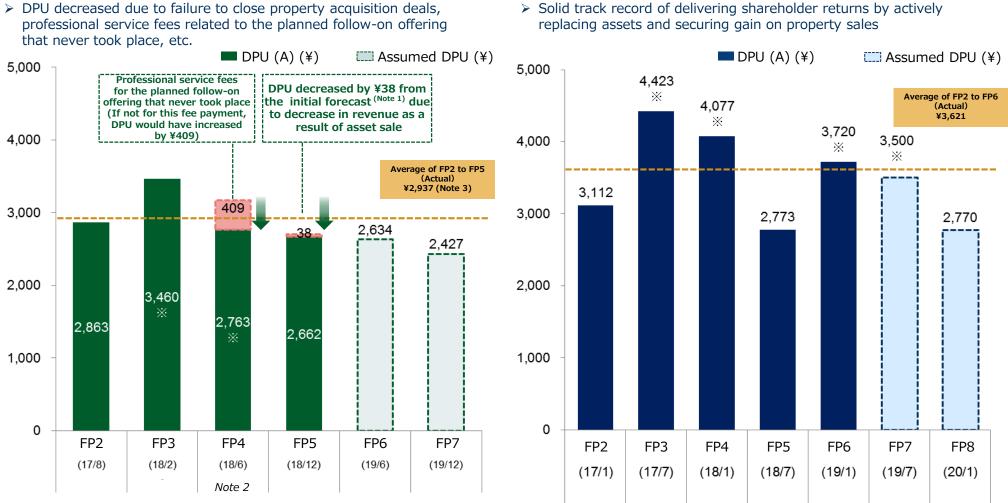
"Asset management fee/year-end total asset ratio (per annum)" is calculated based on asset management fees (excluding acquisition and transfer fees) which are stated in the investment report Average interest rate/borrowing period of debt: As of the latest fiscal period end, weighted average based on the debt amount How a Merger will Benefit SSR's Unitholders (4)

Comparison between SSR's and SAR's Asset Management Track Record Since IPO (2)

If SSR's asset manager is replaced with Star Asia Investment Management, then post-merger REIT will tactically manage assets by focusing on stability and growth of DPU

SAR's historical DPU

SSR's historical DPU



Note 1: Announced in May 2018

Note 2: As Sakura Sogo REIT Investment Corporation's FP4 covers four months, DPU is calculated with the following formula

((Total historical DPU – gain on property sales + related costs including issuance cost of investment units) x (6 / 4) + gain on property sales - related costs including issuance cost of investment units) / total number of issued investment units as of the end of FP4

Note 3: The average was computed assuming that FP4 DPU was ¥2,763 (actual DPU was ¥1,848) Note 4: DPUs of SSR and SSA with "*" include capital gains

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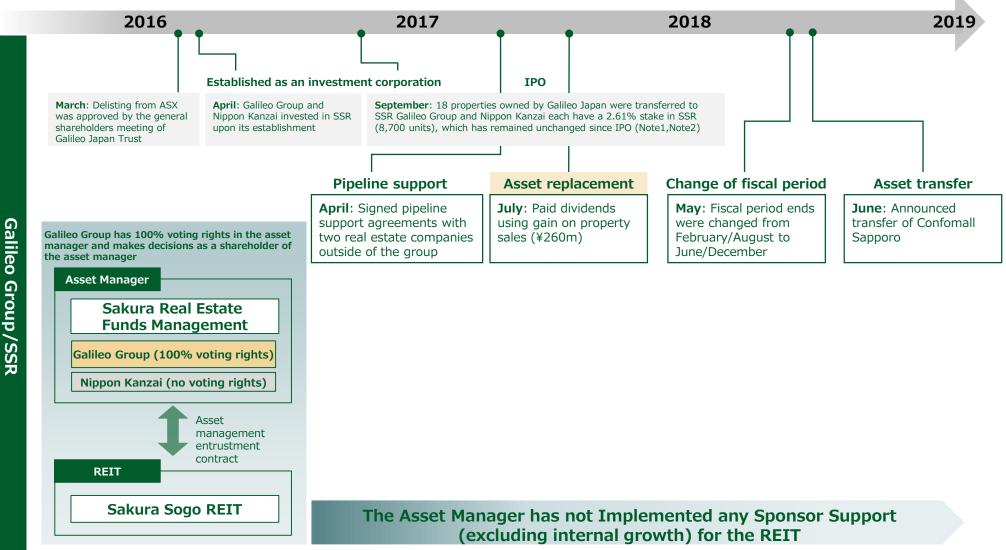
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How a Merger will Benefit SSR's Unitholders (5)

Comparison of Corporate Actions (including Sponsor Support) between SSR and SAR Since IPO (1) ~ Asset Management for SSR ~

Galileo Group only has a 2.6% stake in SSR, which it acquired upon IPO, and has only provided limited support since the IPO



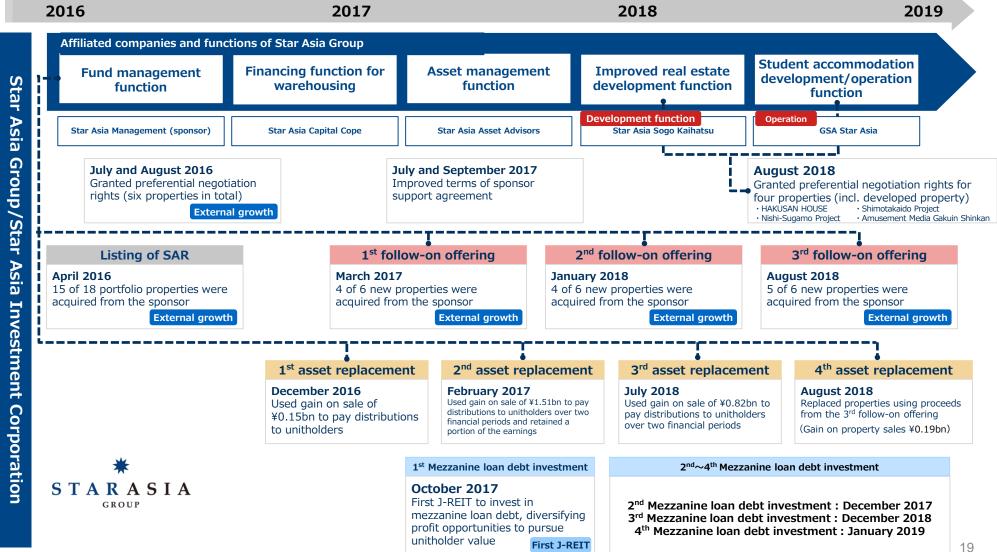
Note 1: Investment through Tokyo Capital Management, a fully-owned subsidiary of Nippon Kanzai Note 2: Investment through Galaxy JREIT Pty Limited, a fully-owned subsidiary of Galileo Sydney Holdings Pty Limited



How a Merger will Benefit SSR's Unitholders (6) Comparison of Corporate Actions (including Sponsor Support)

between SSR and SAR Since IPO (2) ~ Asset Management for SAR ~

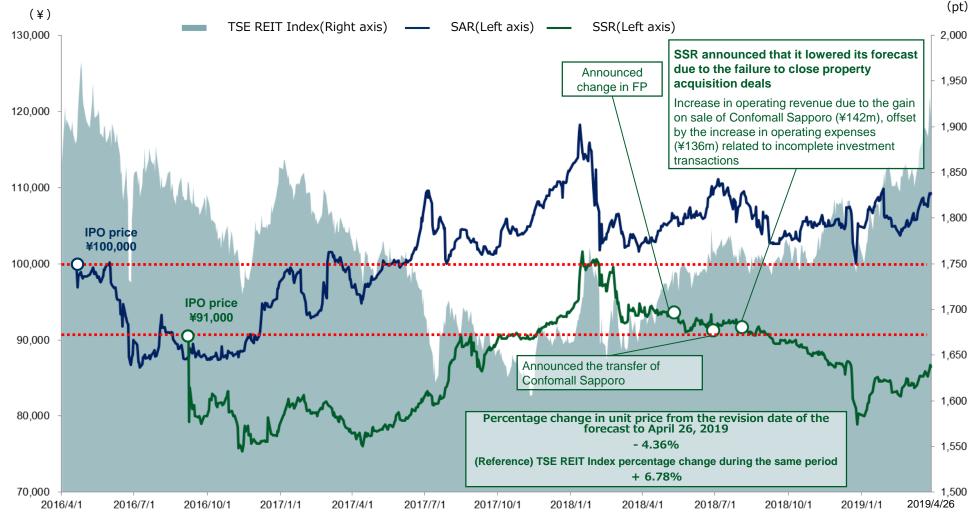
We made a same-boat investment of ¥9.7bn in SAR, thereby expanding group functions and maintaining its commitment to supporting the growth of SAR (holding ratio: 17.9%)





How a Merger will Benefit SSR's Unitholders (7) Investment Unit Price Chart of the Two REITs Since IPO

SSR's unit price has been trending downwards since it announced that it lowered its forecast as SSR failed to close acquisition deals even with sellers with whom it concluded pipeline support agreements





How a Merger will Benefit SSR's Unitholders (8)

Example of SSR's Asset Management Lowering DPU Our opinions about failure to acquire property from sellers with whom it concluded pipeline support agreements

We believe that it was not unitholder friendly management to use gains on sale of Confomall Sapporo (¥428/unit) for preparation of a unit issue that was not completed and the gains were used to pay professional fees

Excerpts from SSR's IR presentation on financial results for FP4 ended June 30, 2018

SAR's opinions as a unitholder

■ FP4 (operating period: 4 months) – forecast vs. actual

	FP4 forecast Announced on May 10	FP4 actual	Difference
Operating revenue	1,628	1,768	140
Operating expenses	926	914	(12)
Operating profit	702	854	152
Non-operating expenses	102	239	137
Ordinary profit	600	615	15
Net profit	600	615	15
DPU (¥)	1,801	1,848	> 47

Comments
Operating revenue increased by ¥140m primarily due to ¥142m gain on sale of Confomall Sapporo
Non-operating expenses increased by ¥137m primarily due to professional service fees of ¥136m

■ FP5 – Forecast vs. adjusted forecast

	FP5 forecast announced on May 10	FP5 adjusted forecast	Difference
Operating revenue	2,429	2,361	(68)
Operating expenses	1,368	1,333	(35)
Operating profit	1,061	1,028	(33)
Non-operating expenses	161	161	0
Ordinary profit	900	867	(33)
Net profit	900	866	(33)
DPU (¥)	2,700	2,600) (100)

	Comments			
tal	revenue	and	evnence	

for incomplete investment deals

 Rental revenue and expenses both decreased due to the sale of Confomall Sapporo (Management fee also decreased due to the decrease in rental revenue)

- SSR explained that professional service fees were payments for legal, tax, accounting, and property appraisal experts related primarily to the preparation of a overseas follow-on offering. If SSR closed the property acquisition deals and conducted the follow-on offering as planned, then it would have been able to return more to unitholders (¥428/unit)
- Despite the large amount of professional service fees that arose, the maximum rate of 1% for property sales commission has been received. In addition, we do not believe that it was unitholder-friendly management to reduce the management fee in FP1 and FP2 due to IPO
- Given the fact that it failed to close acquisition deals even with sellers with whom it concluded pipeline support agreements and could not refund capital gains to unitholders, we highly doubt Sakura Real Estate Funds Management's ability to effectively negotiate property acquisitions and to manage properties
- On May 10, 2018, during FP4, SSR suddenly released notices concerning the change in its fiscal periods and revisions to its distribution forecast. Such important notices should have been announced further in advance given impact to unitholders

We do not believe that the current Executive Director and asset manger manage operations based on unitholders' benefit



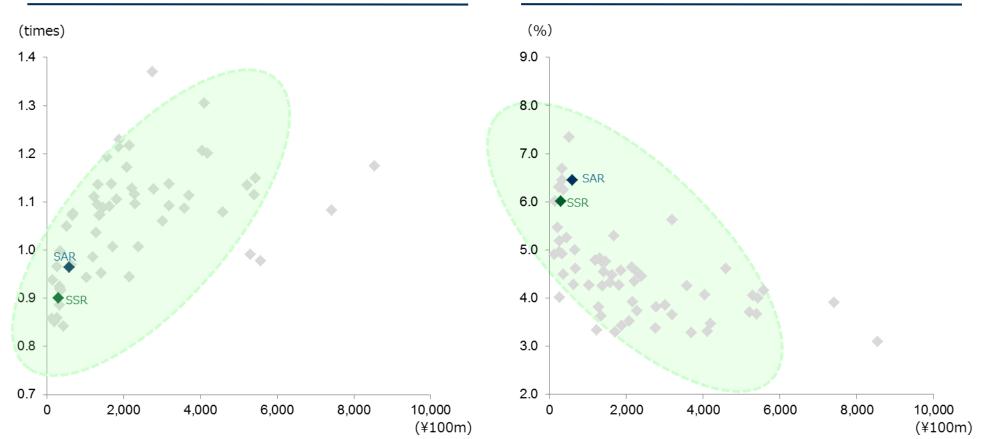




A certain correlation is observed between market cap and Market valuations When the market cap increases with a merger, then market valuations are expected to improve

Distribution of P/NAV and market cap of 63 J-REITs

Distribution of DPU yield and market cap of 63 J-REITs



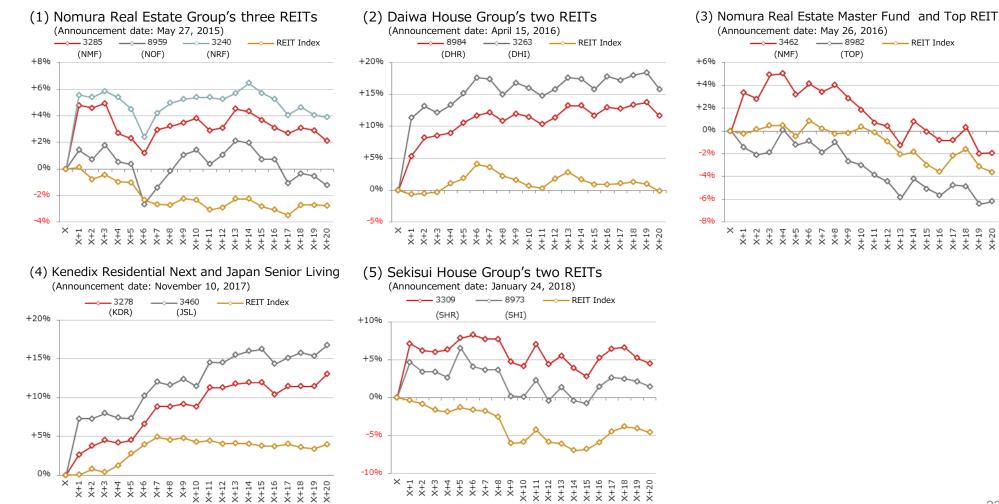
(Reference) Benefits of Merger (2)

Impact of the Merger on Unit Price



In the five most recent mergers, the merging REITs received solid investor support and experienced a surge in unit price on the day following the announcement of the merger

Unit price performance in five most recent M&A deals (20 business days after the announcement)





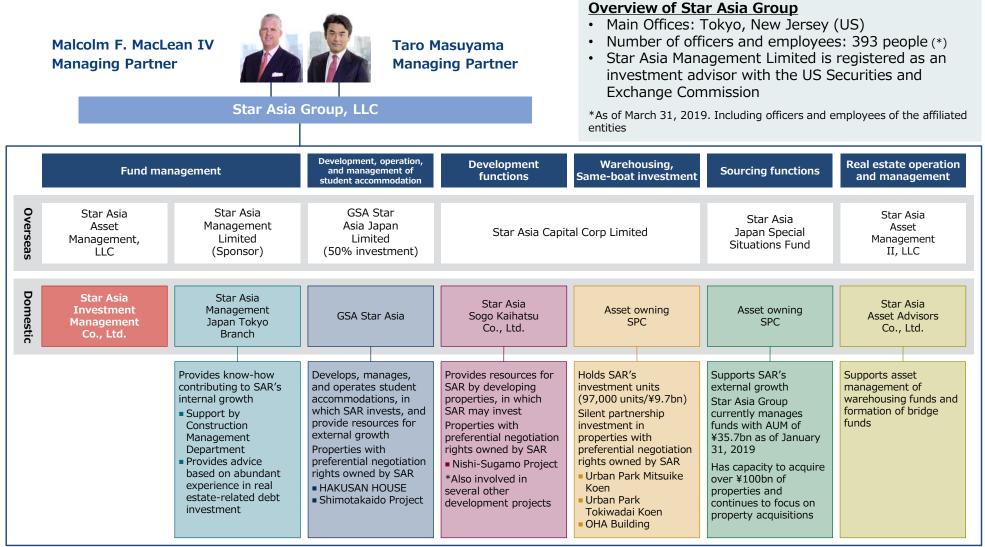
3. Post Merger Growth Strategy

Sponsor Support from Star Asia Group Active Management by Star Asia Investment Management

Post Merger Growth Strategy (1) Commitment of Sponsor Support by Star Asia Group



Star Asia Group is expanding its business operations and promises to continuously provide the various support which has been offered to SAR to the post-merger REIT

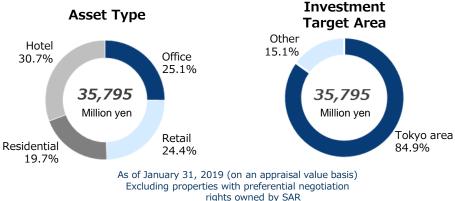


Post Merger Growth Strategy (2) **Commitment of sponsor support by Star Asia Group**





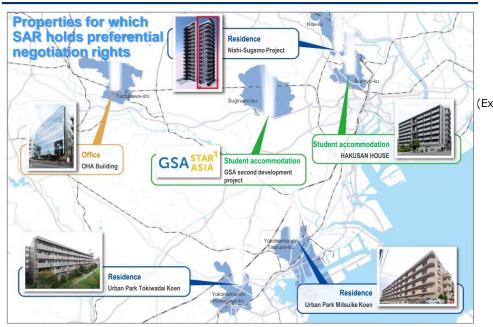
AUM of Sponsor Group



Star Asia Group's Accumulated Investment in real estate and related assets in Japan



List of Preferential Negotiation Rights



Star Asia Group's Blue-Chip Investor Base

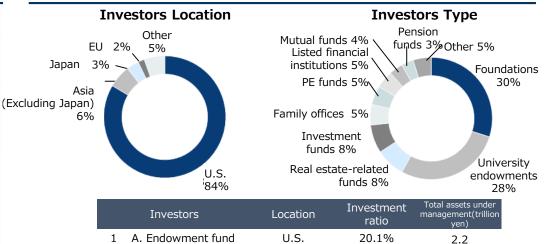
2 B. Foundation

3 C. Foundation

5 E. Foundation

Real estate-related fund

4



U.S.

U.S.

Asia

U.S.

10.2%

7.0%

5.6%

5.4%

2.6

6.5

1.5

6.2

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Post Merger Growth Strategy (3)

Overview of Star Asia Investment Corporation, which is Managed by Star Asia Investment Management



Characteristics and Investment Policy of SAR

Characteristics

1. A Diversified REIT

Portfolio developed with diversified assets located mainly in the Tokyo Area(Note)

2. Steady and Accretive Growth

Pursuit of internal growth by the Asset Manager with abundant experience

and know-how as well as external growth based on asset managed

performance by the Star Asia Group

3. Initiatives Focusing on Unitholder Value

Constant, "out-of-the-box" active management

(Note)"Tokyo area" refers to Tokyo's 23 wards, Kawasaki city and Yokohama city for office properties and retail facilities, and Tokyo and three prefectures of Kanagawa, Saitama and Chiba for residential properties, logistics facilities and hotels.

Investment Policy



Prioritized, focused investment in the Tokyo area Investment ratio of 70%of higer in the Tokyo Area

Achieving income stability and growth through diversification of



Investment primarily in middlesize assets(Note):

"Middle-size assets" refer to real estate, etc. with acquisition price less than 10 billion yen, and "large-size assets" refer to real estate, etc. with acquisition price of 10

Investment target area, ratio of asset type and primary asset of SAR





Urban Park Azabujuban



Amusement Media Gakuin Shinkan



Baraki Logistics

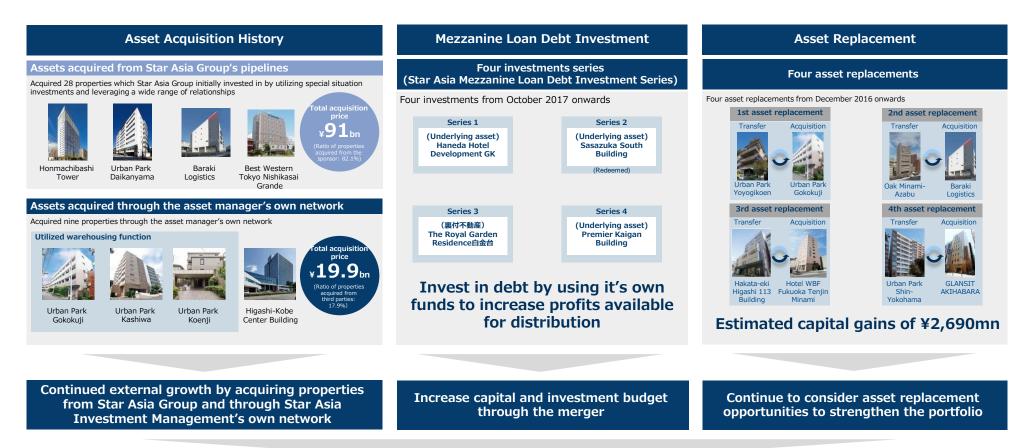


Hotel WBF Fukuoka Tenjin Minami



Post Merger Growth Strategy (4) Star Asia Investment Management will Manage Assets to Maximize Unitholder Value

Star Asia Investment Management is implementing active management by, for example, being the first J-REIT to invest in mezzanine loan debt and replacing assets four times in three years since being listed We promise that the post-merger REIT will manage assets to maximize unitholder value

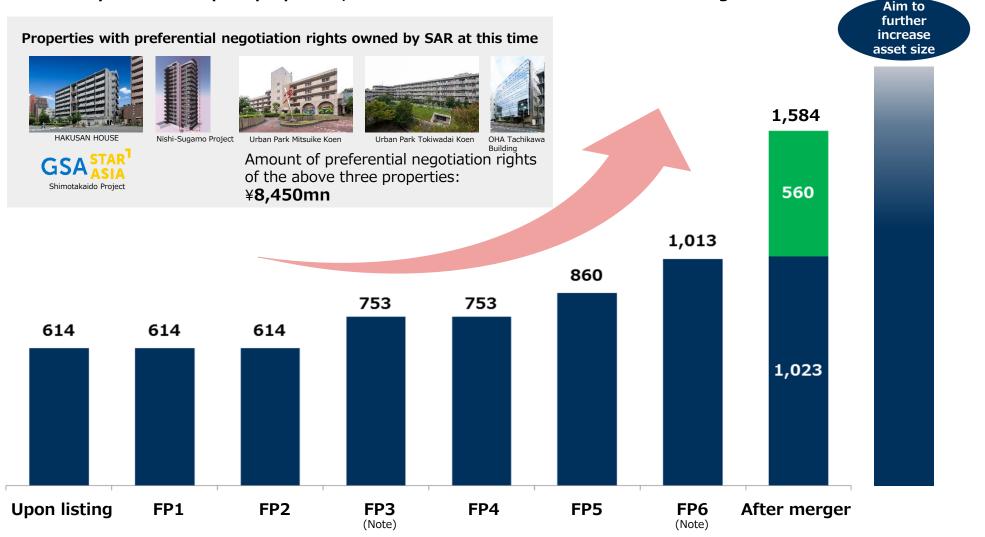


Star Asia Investment Management will conduct active management to generate and maximize unitholder value for ALL unitholders



Post Merger Growth Strategy (5) Post Merger External Growth Target

The post-merger REIT will aim to achieve ¥200bn in AUM by leveraging sponsor support from Star Asia Group and Star Asia Investment Management's ability to develop properties We already strive to acquire properties, which will be resources for future external growth



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<Inquiries regarding this material> Lion Partners GK

- Tel: 03-4577-7871
- E-mail: info@starasia-lp.com
- Video concerning this material :

https://www.youtube.com/channel/UCYasJn4xrns2fhyZFKMAELw

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